| | 1.1.2 Details of cou | ırses offered h | v the | Depart | | t of Commerce | enei | rshin/ skill develonme | ent during the year |
|------|---|-----------------|-------------|---|-------------|--|-------------|---|--|
| S no | | Course Code | | | | Activities Focusing on Entrepreneurship | | Activities Focusing on Skill Development | Outcome |
| | | | | | 202 | 3-2024 | | | |
| 1 | Core Course I: Financial Accounting I | AU231CC1 | <u> </u> | Prepare Journal and Ledger Accounts using Tally ERP – 9 | | | ~ | Prepare Journal and Ledger Accounts using Tally ERP – 9 | To gain knowledge on accounting treatment of various accounts. |
| 2 | Core Course II: Principles of Management | AU231CC2 | > | Brain Stroming session for Process of Decision- making | | Brain Stroming session for Process of Decision- making | ~ | Mind Mapping on Process of Decision- making | To gain knowledge about the various components of staffing and organisation structure. |
| 3 | Elective Course I (a): Business Communication | AU231EC1 | > | Write a letter of order stating the products you need | | | <u>~</u> | Write a letter of order stating the products you need | To prepare to face various types of interviews. |
| 4 | Non Major Elective I: Accounting for Everyone | AU231NM1 | > | Construct a Trial Balance with imaginary figures | | | ~ | Prepare a Trial Balance with imaginary figures | To gain knowledge on accounting system. |
| 5 | Foundation Course : Fundamentals of Business Studies | AU231FC1 | > | Mind mapping on types of Entrepreneurship | | | ~ | Poster making on types of Entrepreneurship | To identify and built the skills needed for the successful completion of B.Com degree. |
| 6 | Core Course III: Financial Accounting II | AU232CCI | > | Present an Income &Expenditure Account of an NGO | | | ~ | Prepare an Income &Expenditure Account of an NGO | To significe the Indian and International Accounting Standards. |
| 7 | Core Course IV: Business Law | AU232CC2 | > | Group Discussion on functions of Consumer Dispute Redressal Forum. | | | ~ | Role play on functions of Consumer Dispute Redressal Forum. | To familiarise with the various Acts through case laws. |
| 8 | Elective II(a): Business Environment | AU232EC1 | | | > | Model making on urbanisation | > | Model making on urbanisation | To understand the nexus between environment and business and gain an insight into Social Environment. |
| 9 | Non Major Elective NME II: Consumer Protection | AU232NM1 | > | Debate on Customer Vs Consumer | | | ✓ | Analyse the case files under consumer protection Act | To understand the laws and regulations that help to protect consumers. |
| 10 | Skill Enhancement Course SEC I: Digital and Social Media Marketing | AU232SE1 | | | | | ✓ | Prepare an advertisement and upload in youtube | To understand the digital marketing concepts in business. |
| 11 | Major Core III: Advanced Accounting | AC2031 | | | | | ~ | Group Discussion on measures to save consumers from exploitation | To familiarise with the preparation of partnership accounts under various situations. |
| 12 | Major Core IV: Company Law and Secretarial Practice | AC2132 | | | ✓ | Collect the prospectus of few reputed institutions | | Poster making on the prospectus of few reputed institutions | To gain knowledge on the documents that are needed for the formation of a company and had a clarity on the role of company secretary and secretarial practices. |

| 13 | Elective I (a): Principles of Management | AC2035 | | | | | ✓ | Draft the partnership deed for your own firm | To recognise the necessity of business being responsible |
|----|--|--------|-------------|---|----------|--|-------------|---|---|
| | 8 | | | | | | | | towards the society. |
| 14 | Elective I (b): Retail Management | AC2036 | | | <u>~</u> | | ✓ | | To learn the techniques of retail operation and visual merchandising. |
| 15 | Elective I (c): Logistics and Supply Chain Management | AC2037 | | | ~ | | ~ | | To realise the concept of logistic and supply chain management. |
| 16 | Add on Course: Professional English for Commerce and Management | ACM203 | | | | | ~ | Prepare slogans for you own product | To develop the competency in the use of English with particular referenceto the workplace situation. |
| 17 | Self Learning Course: Introduction to goods and Service Tax | AC20S1 | | | | | ~ | Construct comprehension passage from the HINDU daily new paper | To impart knowledge on GST and its implementation. |
| 18 | Major Core V: Costing | AC2141 | > | Prepare a wage sheet with imaginary figures | | | > | Prepare a wage sheet with imaginary figures | To obtain depth knowledge on material, labour and overhead costing. |
| 19 | Major Core VI: Business Communication | AC2142 | > | Draft a suitable curriculum vitae for the post of a Manager | | | > | Prepare a suitable curriculum vitae for the post of a Manager | To develop progressive skills in modern forms of communication. |
| 20 | Elective I (a): E-Commerce | AC2045 | | | <u> </u> | Purchase a text book through online to have practical exposture | <u> </u> | Prepare an album showing electronic payment devices | To understand the basic concepts and elements of E-Commerce. |
| 21 | Elective I (b): Business Ethics | AC2046 | | | | | ✓ | | To understand the importance of ethics in business. |
| 22 | Elective I (c): Soft Skill Development | AC2047 | | | | | > | | To provide a platform to remove the inhibition of the students. |
| 23 | Add on Course : Professional English for Commerce and Managemnet IV | ACM204 | | | | | ~ | Listening academic videos prepared by MOOC | To enhance the creativity and academic writing skills of the students and thereby improve the employability skills. |
| 24 | Self Learning Course: Rural Marketing | AC20S2 | | | | | ✓ | Group Discussion on functions of Consumer Dispute Redressal Forum. | To give awareness on rural marketing and its components. |
| 25 | Major Core VII: Corporate Accounting | AC2151 | > | Construct Liquidator's Final Statement with particulars | | | ~ | Construct Liquidator's Final Statement with particulars | To acquire the knowledge on corporate accounting according to Companies Act 2013. |
| 26 | Major Core VIII: Business Law | AC2152 | | | | | ~ | Mind stroming session on Indian Contract Act and its elements | To familiarise with provisions of various acts on commercial undertakings and make them aware of modern technologies for legal purpose. |

| 27 | Major CoreIX: Income Tax Law and | AC2153 | | | | | ~ | MCQ on Income of any business | To impart knowledge on the basic provisions |
|----|---|---------|-------------|--|-----|--------|-------------|---|---|
| 28 | Practice , I Major Core X: Research | AC2154 | | | | | <u> </u> | Collect primary data from 30 sample | of income tax. To acquire knowledge on research. |
| 20 | Methodology | A COOPP | | | | | • | respondents | |
| | Project and Viva Voce | AC20PR | | | | | > | Preparation of Questionnaire | To acquire knowledge on research project. |
| 30 | Major Core XV: Management Accounting | AC2161 | > | Calculate ratios of any two companies and give interpretation | | | > | Calculate ratios of any two companies and give interpretation | To obtain knowledge on financial and cost concepts for the students of managerial planning, control and decision making. |
| 31 | Major Core XVI: Industrial Law | AC2162 | > | Identification of the legal aspects of Industrial Dispute Act and Minimum Wages Act | | | > | Quiz on legal aspects of Industrial Dispute Act and Minimum Wages Act | To familiarise with the provisions of various Acts relating to industries. |
| 32 | Major Core XVII: Income Tax Law and Practice, II | AC2163 | > | Prepare a list of enclosures required for IT filing | | | > | Prepare a list of enclosures required for IT filing | To impart knowledge on the basic provisions of income tax. |
| 33 | Major Core XVIII: Auditing | AC2164 | > | Prepare a model qualified report | | | > | Prepare a model qualified report | To gain knowledge on Vouching, Verification and Valuation of assets and liabilities. |
| 34 | Elective IV (a): Organisational Behaviour | AC2165 | > | Presenting family's values, emotions and moods through assignment | | | ~ | Preparing successful team building in the form of roleplay | To understand executive behaviours in the work place. |
| 35 | Elective IV (b): Strategic Management | AC2066 | | | > | | > | | To frame strategies to meet competitive situation. |
| 36 | Elective IV (c):Enterprise Information System | AC2067 | | | | | > | | To gain an insight into the necessities and significance of Enterprise Information System. |
| | | | | | 202 | 2-2023 | | | |
| 37 | Major Core I: Financial Accounting - I | AC2011 | ✓ | Prepare Journal and Ledger Accounts using Tally ERP – 9 | | | ~ | Prepare Journal and Ledger Accounts using Tally ERP – 9 | To gain knowledge on accounting treatment or various accounts. |
| 38 | Allied I : Business Economics | AA2011 | > | Chart work showing the features of various types of competitions prevailing in the market place. | | | > | Exhibition on the features of various types of competitions prevailing in the market place. | To enhance the skills o the students to analyse demand forecasting and pricing. |
| 39 | Add on Course: Professional English for Commerce and Management I | ACM201 | | | | | > | Developing a story with pictures | To enhance the creativity and academic writing skills and thereby improve the employability skills. |
| 40 | Non Major Ellective : Basic Accounting | ANM201 | | | | | > | Skit on Family Values | To prepare the final accounts without errors |
| 41 | Major Core II: Financial Accounting - II | AC2021 | ✓ | Construct a Trial Balance with imaginary figures | | | > | Construct a Trial Balance with imaginary figures | To significe the Indian and International Accounting Standards. |
| 42 | Allied II: Principles of Marketing | AA2021 | | y ₀ vu | | | > | Prepare an album showing sales promotion devices | To gain basic knowledge on the concepts of marketing and given depth knowledge on the functions of marketing |

| 43 | Add on Course : Professional English for Commerce and Managemnet II | ACM202 | | | | | ~ | Prepare a talk on leadership and present to the audience | To develop their competence in the use of English with particular reference to the workplace situation. |
|----|---|--------|-------------|--|-------------|---|-------------|---|---|
| 44 | Non Major Elective : Fundamentals of Banking | ANM202 | > | Opening of a Fixed Deposit Account | | | ✓ | Opening of a Fixed Deposit Account | To understand the basic concepts and functions of banking. |
| 45 | Major Core III: Advanced Accounting | AC2031 | | | | | > | Draw the format of Profit and Loss Appropriation Account with all necessary aspects | To familiarise with the preparation of partnership accounts under various situations. |
| 46 | Major Core IV: Company Law and Secretarial Practice | AC2032 | N | Prepare the minutes for the Association meeting of your department | N | Prepare the minutes for the Association meeting of your department | > | Draft the partnership deed for your own firm | To gain knowledge on the provisions of companies act. |
| 47 | Elective I (a): Principles of Management | AC2035 | > | Brain Stroming session for Process of Decision- making | | | > | Brain Stroming session for Process of Decision- making | To recognise the necessity of business being responsible towards the society. |
| 48 | Elective I (b): Retail Management | AC2036 | | | | | > | | To understand the concepts and principles of retail management. |
| 49 | Elective I (c): Logistics and Supply Chain Management | AC2037 | | | | | > | | To realise the concept of logistic and supply chain management. |
| 50 | Add on Course : Professional English for Commerce and Managemnet III | ACM203 | | | | | > | Construct comprehension passage from the HINDU daily new paper | To develop the competency in the use of English with particular referenceto the workplace situation. |
| 51 | Self Learning Course: Introduction to goods and Service Tax | AC20S1 | | | | | > | Prepare GST filling format | To impart knowledge on GST and its implementation. |
| 52 | Major Core V: Costing | AC2141 | > | Prepare statement on cost control | | | <u>\</u> | Prepare statement on cost control | To understand the concepts, methods and techniques of Cost accounting. |
| 53 | Major Core VI: Business Communication | AC2142 | > | Assignment on the methods of costing adopted by industries located in your region. | > | Prepare a letter of order stating the products you need in a columnar form | | columnar form | communication. |
| 54 | Elective I (a): E-Commerce | AC2045 | > | Write a letter of order stating the products you need | > | Prepare an advertisement for your own product for promotion | > | Write a letter of order stating the products you need | To understand the basic concepts and elements of E-Commerce. |
| 55 | Elective I (b): Business Ethics | AC2046 | | | | | > | | To understand the importance of ethics in business. |
| 56 | Elective I (c): Soft Skill Development | AC2047 | | | | | <u> </u> | | To provide a platform to remove the inhibition of the students. |

| 57 | Add on Course : Professional English for Commerce and Managemnet IV | ACM204 | | | | | Prepare a Vlog and post it in your wep page | To enhance the creativity and academic writing skills of the students and thereby improve the employability skills. |
|----|--|--------|-------------|--|----------|----------|--|--|
| 58 | Self Learning Course: Rural Marketing | AC20S2 | | | | ~ | Group discussion promotional methods of rural marketing | To give awareness on rural marketing and its components. |
| 59 | Major Core VII: Corporate Accounting | AC2151 | | Construct Liquidator's Final Statement with particulars | | | Assignment on methods of Valuation of Shares | To acquire the knowledge on corporate accounting according to Companies Act 2013. |
| 60 | Major Core VIII: Business Law | AC2152 | | | | | Group Discussion on functions of Consumer Dispute Redressal Forum. | To familiarise the students with provisions of various acts on commercial undertakings and make them aware of modern technologies for legal purpose. |
| 61 | Major CoreIX: Income Tax Law and Practice, I | AC2153 | | | | | Assignment on Short and Long Term Capital Assets to identify the exempted items under capital gains | To impart knowledge on the basic provisions of income tax. |
| 62 | Major Core X: Research Methodology | AC2154 | | | | ~ | Preparation of Report | To acquire knowledge on research. |
| 63 | Project and Viva Voce | AC20PR | | | | ✓ | Collection of Data | To acquire knowledge on research project. |
| 64 | Major Core XV: Management Accounting | AC2061 | > | Prepare a Sales budget of a company with imaginary figures and give your comments regarding the selling condition of the product | | ✓ | Prepare a Sales budget of a company with imaginary figures and give your comments regarding the selling condition of the product | To obtain knowledge on financial and cost concepts for the students of managerial planning, control and decision making. |
| 65 | Major Core XVI: Industrial Law | AC2062 | | | | | Identification of the legal aspects of Industrial Dispute Act and Minimum Wages Act | To familiarize with the provisions of various Acts relating to industries. |
| 66 | Major Core XVII: Income Tax Law and Practice, II | AC2063 | | | | ~ | Prepare a list of enclosures required for IT filing | To impart knowledge on the basic provisions of income tax. |
| 67 | Major Core XVIII: Human Resource Management and Development | AC2064 | | | | | Album making on Social Significance of HRM | To educate the students with different concepts, techniques and principles of human resource management of an organisation. |
| 68 | Elective IV(a): Organisational Behaviour | AC2065 | <u>~</u> | Preparing successful team building in the form of roleplay | | | Role play on team building | To understand executive behaviours in the work place. |
| 69 | Elective IV(b): Strategic Management | AC2066 | | | ✓ | ~ | | To frame strategies to meet competitive situation. |

| 70 | Elective IV(c): Enterprise Information System | AC2067 | > | | | | ~ | | To gain an insight into the necessities and significance of Enterprise Information System. |
|----|---|--------|-------------|---|-----|--------|-------------|---|--|
| 71 | Skill Enhancement Course: Preparation for Competitive Examinations,II | ASK206 | | | | | > | Discussion on current events | To apply numerical skills in solving quantitative problems. |
| | | | | | 202 | 1-2022 | | | |
| 72 | Major Core I: Financial Accounting,I | AC2011 | > | Prepare Profit and Loss Account and Balance Sheet of a company | | | <u>></u> | Prepare Profit and Loss Account and Balance Sheet of a company | To gain knowledge on accounting treatment of various accounts. |
| 73 | Allied I: Business Economics | AA2011 | K | Chart making on demand ratio | | | > | Brain storming on cross elasticity of demand | To enhance the skills of the students to analyse demand forecasting and pricing. |
| 74 | Add on Course : Professional English for Commerce and Management I | ACM201 | | | | | N | PPT Presentation on Leaders | To enhance the creativity and academic writing skills and thereby improve the employability skills. |
| 75 | Non Major Ellective : Basic Accounting | ANM201 | | | | | > | Present an Income &Expenditure Account of an NGO | To prepare the final accounts without errors. |
| 76 | Major Core II: Financial Accounting,II | AC2021 | <u> </u> | Prepare a Receipt and Payment Account of a service sector | | | <u>~</u> | Draft a Receipt and Payment Account of a service sector | To significe the Indian and International Accounting Standards. |
| 77 | Allied II: Principles of Marketing | AA2021 | | | | | > | Develop a new product and earn Rs. 500 as profit | To gain basic knowledge on the concepts of marketing and given depth knowledge on the functions of marketing. |
| 78 | Add on Course II: Professional English for and Management II | ACM202 | | | | | \ | Developing a story with pictures | To develop their competence in the use of English with particular reference to the workplace situation. |
| 79 | Non Major Elective : Fundamentals of Banking | ANM202 | > | Assignment on the procedure of opening a Savings Bank Account | | | > | Opening a Savings Bank Account in near by banks | To understand the basic concepts and functions of banking. |
| 80 | Major Core III: Advanced Accounting | AC2031 | K | Open a Net Banking in your account | | | > | Draft the partnership deed for your own firm | To familiarise with the preparation of partnership accounts under various situations. |
| 81 | Major Core IV: Banking Theory Law & Practice | AC2032 | > | Explore the functions of bank by enquring the banks directly | | | > | Open a Net Banking in account | To analyse contribution of banking sector towards Economic Development. |
| 82 | Major Core V: Company Law & Secretarial Practice | AC2033 | > | Prepare the minutes for the Association meeting of your department | | | > | Collect the prospectus of few reputed institutions and interpret them | To gain knowledge on the provisions of companies act. |
| 83 | Major Core VI: Business Statistics | AC2034 | > | Mind map on measure of central tendency | | | > | Prepare a measure of central tendency | To understand the usage of Statistical tools in business endevours. |

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|----|---|--------|-------------|--|-------------|--|-------------|--|---|
| | Elective I (a): Principles of Management | AC2035 | <u>~</u> | Brain Stroming session for Process of Decision- making | | | > | Draft the steps in planning | To recognise the necessity of business being responsible towards the society. |
| 85 | Elective I (b): Retail Management | AC2036 | ~ | | | | > | | To understand the concepts and principles of retail management. |
| 86 | Elective I (c): Logistics and Supply Chain Management | AC2037 | > | | | | > | | To realise the concept of logistic and supply chain management. |
| 87 | Add on Course: Professional English for Commerce and Management | ACM203 | | | | | > | Role play on positive thinking in real life situations | To develop the competency in the use of English with particular referenceto the workplace situation. |
| 88 | Self Learning Course: Introduction to goods and Service Tax | AC20S1 | | | | | > | Prepare GST filling format | To impart knowledge on GST and its implementation. |
| 89 | Major Core VII: Costing | AC2041 | ~ | Prepare a model qualified report | | | <u>\</u> | Assignment on the methods of costing adopted by industries located in your region. | To understand the concepts, methods and techniques of Cost accounting. |
| 90 | Major Core VIII: Auditing | AC2042 | > | Draw a ven-diagram for marks scored by your classmates in any three subjects | | | > | Prepare an Audit report | To gain knowledge on Vouching, Verification and Valuation of assets and liabilities. |
| 91 | Major Core IX: Business Communication | AC2043 | ~ | Write a letter of order stating the products you need | | | ~ | Prepare an Invoice for a particular product | To facilitate the students to understand the basic techniques of communication. |
| 92 | Major Core X: Business Mathematics | AC2044 | > | Draw a ven-diagram for marks scored by your classmates in any three subjects. | | | > | Draw a ven-diagram for marks scored by your classmates in any three subjects. | To understand the usage of Statistical tools in business endevours. |
| 93 | Elective II (a): E-Commerce | AC2045 | | | > | Purchase a text book through online to have practical exposture | > | Sharing the ecperience of online shopping | To understand the basic concepts and elements of E-Commerce. |
| 94 | Elective II (b): Business Ethics | AC2046 | | | | | > | | To help the students to be acquainted with ethical standards and values in business. |
| 95 | Elective II (c): Soft Skill Development | AC2047 | | | | | > | | To develop soft skills for the overall personality development. |
| | Add on Course: Professional English for Commerce and Management IV | ACM204 | | | | | > | Prepare banner advertisement for Holy Cross College (Autonomous) Nagercoil | To enhance the creativity and academic writing skills of the students and thereby improve the employability skills. |
| 97 | Self Learning Course: Rural Marketing | AC20S2 | | | | | ✓ | Group discussion promotional methods of rural marketing | To give awareness on rural marketing and its components. |

| 98 | Major Core XI: Corporate Accounting | AC1751 | > | Case study of five of Joint Stock Companies which was amalgamated | | | > | Showcase different types of shares in chart | To acquire the knowledge on corporate accounting according to Companies Act 2013. |
|-----|--|--------|-------------|---|-------------|--|-------------|--|--|
| 99 | Major Core XII: Commercial Law | AC1752 | | | | | | Analyse the cases on Section 25 | To familiarise the students with provisions of various acts on commercial undertakings and make them aware of modern technologies for legal purpose. |
| 100 | Major Core XIII: Income Tax Law and Practice I | AC1753 | | | | | ✓ | Computing Taxable Salary for a Government employee | To impart knowledge on the basic provisions of income tax. |
| 101 | Elective I (a): E-Commerce | AC1754 | | | > | Practial implementation of E-Commerce by purchasing a product through online | ~ | Prepare an advertisement and post it your weppage | To understand the basic concepts and elements of E-Commerce. |
| 102 | Elective I (b): Business Environment | AC1755 | | | V | | ~ | | To understand the nexus between environment and business and gain an insight into Social Environment. |
| 103 | Elective I (c): Introduction to Goods and Service Tax | AC1756 | > | | | | ✓ | | To understand the structure of banking system in India. |
| 104 | Skill Based Course: Preparation for Competitive Examinations-I | ASK175 | > | Preparation a Sales budget of a company with imaginary figures capable to prepare a functional budget of an organisation | | | ~ | MCQ 's to develop the appitude competency | To prepare and appear for competitive examinations. |
| 105 | Project and Viva Voce | AC17PR | | | | | > | Report Writing | To acquire knowledge on research project. |
| | Major Core XIV: Management Accounting | AC1761 | > | Competition on Best manager to identify the role of a manager | | | ~ | Competition on Best manager to identify the role of a manager | To obtain knowledge on financial and cost concepts for the students of managerial planning, control and decision making. |
| 107 | Major Core XV: Industrial Law | AC1762 | | | N | Assignment to identify the problems faced by employees working in factories and find out the solutions given in various Factories Act. | > | Identify the problems faced by employees working in factories and find out the solutions given in various Factories Act and display them as role play. | To familiarize with the provisions of various Acts relating to industries. |
| 108 | Major Core XVI: Income Tax Law and Practice | AC1763 | | | > | Model of computation of income and tax liability of an Individual enabled to compute a tax liability of an individual | <u> </u> | Model of computation of income and tax liability of an Individual enabled to compute a tax liability of an individual | To impart knowledge on the basic provisions of income tax. |

| | Major Core XVII: Human Resource Management | AC1764 | | | | | | Investor grievances and their redressal system in India | To educate the students with different concepts,techniques and principles of human resource management of an organisation. |
|-----|--|--------|-------------|--|-------------|---|-------------|--|--|
| 110 | Elective II (a): Organisational Behaviour | AC1765 | | | > | Role play on team building to take group decision making effectively in any situation | > | Role play on team building to take group decision making effectively in any situation | To understand executive behaviours in the work place. |
| 111 | Elective II (b): Fundamentals of Investments | AC1766 | | | | | > | | To understand the basic concepts and theories of investment management. |
| | Elective II (c): Entrepreneurship | AC1767 | | | | | ✓ | | To equipe with the practical insights of entrepreneurship to become a successful entrepreneur. |
| | Skill Based Course: Preparation for Competitive Examinations,II | ASK176 | > | Chart work showing the features of various types of competitions prevailing in the market place. | | | ~ | Quiz and mock test made the students udated on current affaires | To prepare and to appear for competitive examinations. |
| | | | | | 202 | 0-2021 | | | |
| 114 | Major Core I: Financial Accounting,I | AC2011 | ~ | Prepare Journal and Ledger Accounts using Tally ERP – 9 | | | ~ | Prepare Journal and Ledger Accounts using Tally ERP – 9 | To gain knowledge on accounting treatment of various accounts. |
| 115 | Allied I: Business Economics | AA2011 | \ | Sketch out the decision making process of business | | | ~ | Sketch out the decision making process of business | To enhance the skills of the students to analyse demand forecasting and pricing. |
| 116 | Add on Course : Professional English | ACM201 | | | | | ~ | Skit on Family Values | To enhance the creativity and academic writing skills and thereby improve the employability skills. |
| | Non Major Elective : Basic Accounting | ANM201 | | | | | ~ | | To prepare the final accounts without errors. |
| | Major Core II: Financial Accounting II | AC2021 | <u>\</u> | Make a product to earn profit | | | ~ | Sale a product during the sale day and earn a profit of Rs.500 to have the exposure of pettyshop | To significe the Indian and International Accounting Standards. |
| | Allied II : Principles of Marketing | AA2021 | | | | | | Prepare a talk on leadership and present to the audience | To gain basic knowledge on the concepts of marketing and given depth knowledge on the functions of marketing. |
| 120 | Addon Coursr : Professional English | ACM202 | | | | | ~ | - | To develop their competence in the use of English with particular reference to the workplace situation. |
| 121 | Non Major Elective : Fundamental of Banking | ANM202 | ~ | Model making - RBI and its functions | | | ✓ | Poster making - RBI and its functions | To understand the basic concepts and functions of banking. |

| 122 | Major Core III: Advanced Accounting | AC1731 | ~ | Draft a model of partners capital account | | | Prepare a model of partners capital account | To familiarise with the preparation of partnership accounts under various situations. |
|-----|--|--------|-------------|---|--|-------------|---|---|
| | Major Core IV: Indian Banking System | AC1732 | <u>~</u> | Practical implication of Open a Net Banking in an individual account | | | Practical implication of Open a Net Banking in an individual account | To understand the relationship between banker and customer. |
| 124 | Company Law | AC1733 | | | | | Brain Storming session on Compulsory &Voluntary winding up of a company under company law | To understand the characteristics of companies, both private and public. |
| 125 | Major Core VI : Business Statistics | AC1734 | > | Discussion on differences between Correlation and Regression | | > | Discussion on differences between Correlation and Regression | To analyse contribution of banking sector towards Economic Development. |
| 126 | Allied III: Basics of Business and Stock Exchange | AA1731 | > | Draw a model on functions of SEBI | | <u>\</u> | Exhibition on functions of SEBI | To understand the scope, objectives and essentials of business. |
| 127 | Self Learning Course: Advertising | AC17S1 | | | | <u>~</u> | Album making on types of media | To understand the concepts of advertising. |
| 128 | Major Core VII: Cost Accounting | AC1741 | > | | | <u> </u> | Problem solving | To understand the concepts, methods and techniques of Cost accounting. |
| 129 | Major Core VIII: Auditing and Corporate Governance | AC1742 | | | | <u> </u> | Models on model test check and report | To gain knowledge on Vouching, Verification and Valuation of assets and liabilities. |
| 130 | Major Core IX: Business Communication | AC1743 | | Exhibition on modern communication devices, Preparation of a curriculum vitae for the post of a Manager | | | Role play on any one of the business personality | To facilitate the students to understand the basic techniques of communication. |
| 131 | Major Core X: Business Mathematics | AC1744 | > | Draw a ven-diagram for marks scored by your classmates in semester examination | | > | Draw a ven-diagram for marks scored by your classmates in semester examination | To understand the concepts of Business Mathemetics. |
| 132 | Allied VI: Principles of Management | AA1744 | | | | > | Assignment on theory of scientific manangement | To recognise the necessity of business being responsible towards the society. |
| 133 | Self Learning Course : Salesmanship | AC17S2 | | | | ~ | Field visit to identify the buying motives of an individual | To understand the concept of strategies of marketing. |
| 134 | Major Core XI: Corporate Accounting | AC1751 | ~ | Case study of five of Joint Stock Companies which was amalgamated | | ~ | Case study of five of Joint Stock Companies which was amalgamated | To acquire the knowledge on corporate accounting according to Companies Act 2013. |
| 135 | Major Core XII: Commercial Law | AC1752 | | | | <u>~</u> | Group discussion on Contract for Exchange of Goods Sale of Goods Act | To awareness on the Contract Act, Sale of Goods Act and Bailment Act and their utility in the modern business era. |

| 136 | Major Core XIII: Income Tax Law and Practice | AC1753 | | | | | ~ | Computing Taxable Salary for a Government employee | To impart knowledge on the basic provisions of income tax. |
|-----|--|--------|-------------|---|-------------|--|-------------|---|---|
| 137 | Elective I (a): E-Commerce | AC1754 | | | ~ | Sharing the online buying experience | > | Practial implementation of E- Commerce by purchasing a prouct through online | To understand the basic concepts and elements of E-Commerce. |
| 138 | Elective I (b): Business Environment | AC1755 | | | > | | > | | To understand the nexus between environment and business and gain an insight into Social Environment. |
| 139 | Elective I (c): Introduction to Goods and Service Tax | AC1756 | > | | | | > | | To understand the structure of banking system in India. |
| 140 | Project and Viva Voce | AC17PR | | | | | > | Analysis of Data | To acquire knowledge on research project. |
| | Skill Based Course: Preparation for Competitive Examinations I | ASK175 | > | Solve aptitude, current affairs questions | | | > | Model of computation of income and tax liability of an Individual enabled to compute a tax liability of an individual | To prepare and to appear for competitive examinations. |
| 142 | Major Core XIV: Management Accounting | AC1761 | > | Prepare a sales budget | | | > | Compute budgetary control | To obtain knowledge on financial and cost concepts for the students of managerial planning, control and decision making. |
| 143 | Major Core XV: Industrial Law | AC1762 | | | <u> </u> | Assignment to identify the problems faced by employees working in factories and find out the solutions given in various Factories Act. | > | Role play on the problems faced by employees working in factories and find out the solutions given in various Factories Act. | To familiarize with the provisions of various Acts relating to industries. |
| 144 | Major Core XVI: Income Tax Law and Practice | AC1763 | | | <u> </u> | Preparing Model Return filing | > | Prepare a list of agricultural and non-agricultural income | To impart knowledge on the basic provisions of income tax. |
| | Major Core XVII: Human Resource Management | AC1764 | | | | | > | Role play on team building to take group decision making effectively in any situation | To educate the students with different concepts,techniques and principles of human resource management of an organisation. |
| 146 | Elective II (a): Organisational Behaviour | AC1765 | | | > | Drawing a flow chart of one's own personality and perception in the form of album | > | Album making on one's own personality and perception | To understand executive behaviours in the work place. |
| 147 | Elective II (b): Fundamentals of Investments | AC1766 | | | | | <u> </u> | | To understand the basic concepts and theories of investment management. |

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| | Elective II (c): Entrepreneurship | AC1767 | | | > | | > | | To equipe with the practical insights of entrepreneurship to become a successful entrepreneur. |
| 149 | Skill Based Course : Preparation for Competitive Examinations,II | ASK176 | > | Open an Account in individual name or any of the family members | | | > | Quiz and mock test made the students udated on current affaires | To prepare and to appear for competitive examinations. |
| | | | | | 201 | 9-2020 | | | |
| 150 | Major Core I: Introduction to Accounting | AC1711 | ✓ | Present a diagram showing Accounting Standards | | | ✓ | Present a diagram showing Accounting Standards | To significe the Indian and International Accounting Standards. |
| 151 | Allied I: Business Economics | AA1711 | > | Chart work showing the features of various types of competitions prevailing in the market place. | | | > | Poster making on the features of various types of competitions prevailing in the market place. | To enhance the skills of the students to analyse demand forecasting and pricing. |
| 152 | Non Major Elective Course: Introduction to Banking | ANM171 | > | Prepare a report of any modern banking tool that you have used for your banking activities | | | > | Prepare a report of any modern banking tool that you have used for your banking activities | To understand the structure of banking system in India. |
| | Major Core II: Financial Accounting | AC1721 | > | Draft the model of partners' capital account | | | > | Prepare Departmental account for any Departmental store in the locality | To gain knowledge on accounting treatment of various accounts. |
| | Allied II: Marketing Management | AA1721 | | | | | > | Sales Mela to enhance marketing skills | To understand the elements and approaches of modern marketing. |
| 155 | Non Major Elective Course : Consumer Awareness | ANM172 | | | | | ~ | Discussion on consumer protection prior to and post independence period | To gain knowledge on consumer awareness and consumer rights. |
| 156 | Major Core III: Advanced Accounting | AC1731 | > | Draft a model of partners capital account | | | > | Prepare a model of partners capital account | To familiarise with the preparation of partnership accounts under various situations. |
| 157 | Major Core IV: Indian Banking System | AC1732 | > | Mind mapping on functions performed by SEBI | | | > | Prepare a report of any modern banking tool that you have used for your banking activities | To understand the relationship between banker and customer. |
| 158 | Major Core V: Company Law | AC1733 | | | | | > | Brain Storming session on Compulsory &Voluntary winding up of a company under company law | To understand the characteristics of companies, both private and public. |
| | Major Core VI: Business Statistics | AC1734 | > | Problem solving | | | > | Draw mind map on corelation and Regression | To apply statistical tools and mathematical principles in real life problems, particularly in business. |
| 160 | Alide III: Basics of Business and Stock Exchange | AA1731 | <u> </u> | Models on model test check and report | | | | Models on model test check and report | To understand the scope, objectives and essentials of business. |

| 161 | Self Learning: | AC17S1 | | | | | ~ | Prepare a | To understand the |
|-----|---|--------|-------------|---|-------------|---|-------------|--|--|
| 101 | Advertising | исты | | | | | • | advertisement and | concepts of advertising. |
| | - | | | | | | | display among the students | |
| 162 | Major Core VII: Cost Accounting | AC1741 | > | Chart work to draw a ven-diagram for marks scored by the classmates in any three subjects | | | > | Prepare a wage sheet with imaginary figures. | To understand the concepts, methods and techniques of Cost accounting. |
| | Major Core VIII: Auditing and Corporate Governance | AC1742 | | | | | > | Role play on any one of the business personality | To gain knowledge on Vouching, Verification and Valuation of assets and liabilities. |
| | Major Core IX: Business Communication | AC1743 | ~ | Field visit to identify the buying motives of an individual | | | ✓ | Field visit to identify the buying motives of an individual | To facilitate the students to understand the basic techniques of communication. |
| | Major Core X: Business Mathematics | AC1744 | | Case study of five of Joint Stock Companies which was amalgamated | | | ~ | Draw a ven-diagram for marks scored by your classmates in semester examination | To understand the concepts of Business Mathemetics. |
| | Alide IV: Principles of Management | AA1744 | | | | | > | Brain storming session to discuss the role of Information Technology and its significance in business | To recognise the necessity of business being responsible towards the society. |
| | Self Learning Course : Salesmanship | AC17S2 | | | | | > | Computing Taxable Salary for a Government employee | |
| 168 | Major Core XI: Corporate Accounting | AC1751 | \ | Draft the accounting procedures involved in Amalgamation | | | > | Draft the accounting procedures involved in Amalgamation | To acquire the knowledge on corporate accounting according to Companies Act 2013. |
| 169 | Major Core XII: Commercial Law | AC1752 | | | | | > | Assignment to identify the Impact of Foreign Culture in Indiaan society | To familiarise the students with provisions of various acts on commercial undertakings and make them aware of modern technologies for legal purpose. |
| 170 | Major Core XIII: Income Tax Law & Practice,I | AC1753 | | | | | ~ | Group discussion on Section 2 and 3, exempted incomes u/s | To impart knowledge on the basic provisions of income tax. |
| 171 | Elective I (a): E-Commerce | AC1754 | | | > | Practial implementation of E-Commerce by purchasing a product through online | > | Sharing the buying experience | To understand the basic concepts and elements of E-Commerce. |
| | Elective I (b): Business Environment | AC1755 | | | > | | > | | To understand the nexus between environment and business and gain an insight into Social Environment. |
| 173 | Elective I (c): Introduction to goods and services tax | AC1756 | ✓ | | | | > | | To understand the structure of banking system in India. |

| 174 | Elective III Project and Viva Voce | AC17PR | | | | ✓ | Collection of Data | To acquire knowledge on research project. |
|-----|--|--------|-------------|--------------------------|---|----------|--|---|
| 175 | Skill Based Course: Preparation for Competitive Examinations, I | ASK175 | ✓ | MCQ on current Events | | ✓ | Quiz on current Events | To prepare and to appear for competitive examinations. |
| 176 | Major Core XIV: Management Accounting | AC1761 | > | Compute sales budget | | ~ | Prepare a break even chart | To obtain knowledge on financial and cost concepts for the students of managerial planning, control and decision making. |
| 177 | Major Core XV: Industrial Law | AC1762 | | | | | Assignment to identify the problems faced by employees working in factories and find out the solutions given in various Factories Act. | To familiarise with the provisions of various Acts relating to industries. |
| 178 | Major Core XVI: Income Tax Law and Practice, II | AC1462 | | | | ✓ | Model of computation of income and tax liability of an Individual enabled to compute a tax liability of an individual | To impart knowledge on the basic provisions of income tax. |
| 179 | Major Core XVII: Human Resource Management | AC1764 | | | | | Role play on team building to take group decision making effectively in any situation | To educate the students with different concepts, techniques and principles of human resource management of an organisation. |
| 180 | Elective II (a): Organisational Behaviour | AC1765 | | | | ~ | Drawing a flow chart of one's own personality and perception in the form of album | To understand executive behaviours in the work place. |
| 181 | Elective II (b): Fundamentals of Investments | AC1766 | | | | ~ | | To understand the basic concepts and theories of investment management |
| | Elective II(c): Entrepreneurship | AC1767 | | | ~ | ✓ | | To equipe with the practical insights of entrepreneurship to become a successful entrepreneur. |
| 183 | Skill Based Course: Preparation for Competitive Examinations,II | ASK176 | > | MCQ on current Events | | ~ | Group discussion on current Events | To prepare and to appear for competitive examinations. |