	1.1.1 Curric	ula developed and implem	ented	have	releva	ance to	the local/national/regional and global develop	Department of Commerce (S.F-I) mental needs which are reflected in Programme Outcomes (i	PSOs) and Course Outcomes (COs) of various programmes offered by the Institution
S. No.	Course Code	Name of the Course	L	N	R	G		POs, PSOs, COs A	
							POs	PSOs 2023-2024	COs
1	AP231CC1	Core Course I: Business Finance		V			PO 1 - To apply high level knowledge and skills in various fields of commerce - PO 2 - To obtain opportunities in research, writing, communication, and Publication skills.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.	CO 1 - To remember the basic finance concepts. CO 2 - To understand the risk and determine its impact on return. CO 3 - To apply leasing methods and other sources of finance for startups. CO 4 - To apply cash receivable and inventory management techniques. CO 5 - To evaluate techniques of long-term investment decision incorporating risk factor. CO 6 - To understand the difference criteria used to evaluate proposed investment (ex. NPV, profitability Index, Payback Period.)
2	AP231CC2	Core Course II: Digital Marketing					PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 2 - To obtain opportunities in research, writing, communication, and Publication skills.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To explain the dynamics of digital marketing. CO 2 - To recopaire online marketing mix. CO 3 - To illustrate digital media channels. CO 4 - To criticize online consumer behavior. CO 5 - To measure social media data.
3	AP231CC3 AP231EC1	Core Course III: Banking and Insurance Elective Course I: a) Security Analysis and Portfolio Management					PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 3 - To identify and analyse functional management issues at various levels of career advancement. PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world. PSO 1 - To design and implement accounting, marketing, PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential	CO 1 - To relate the transformation in banking from traditional to new era of banking. CO 2 - To apply modern techniques of digital banking in business and day to day life. CO 3 - To evaluate the role of insurance section. CO 4 - To examine the regulatory mechanism of customer service in insurance and the relevant regulations. CO 5 - To assess risk mitigation strategies and its impact in banking and insurance industry. CO 1 - To understand the investment options and structure of a portfolio. CO 2 - To assess he value of Equity Shares, Preference Shares and Bonds. CO 3 - To analyse stock performance through fundamental and technical analysis. CO 4 - To ovaluate the portfolio performance. CO 5 - To recall the various Portfolio Theories.
4	AP231EC2	Elective Course I: b) Operations Research					PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	organisations. PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problems olving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To understand the application of operations research in business. CO 2 - To apply of transportation models to minimize the transportation cost. CO 3 - To apply the game theory and analyze mixed strategies to overcome the competitors. CO 4 - To prioritize thenetworkanalysistoenhanceeffectiveness. CO 5 - To construct the decision tree to select the best among the alternatives.
5	AP231EC3	Elective Course I: c) International Financial Management				abla	PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 7 - To learn independently for life long toexecuteprofessional, social, and ethica lresponsibilities promoting sustainable development.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 3 - To practice different techniques of communication and research and apply them in business and progression.	CO 1 - To explain the importance and nature of international flow of funds. CO 2 - To explain the importance and nature of international flow of funds and explain the flow of funds in the international banks. CO 3 - To analyse the techniques of international investment decisions for building abetter portfolio. CO 4 - To analyse the fluctuations in exchange rate and impact on exchange markets and analyse the techniques of international investment decisions for building a better portfolio and examine various international financial market instruments. CO 5 - To examine various international financial market instruments.
7	AP231EC4	Elective Course II: a) Labour Law		\square		Ø	PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 7 - To learn independently for life long toexecuteprofessional, social, and ethica lresponsibilities promoting sustainable development.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 3 - To practice different techniques of communication and research and apply them in business and progression.	CO 1 - To recall the basic labour legislations pertaining to Trade Unions. CO 2 - To discuss on various provisions of the Factory's Act and Equal Remuneration Act. CO 3 - To assess provisions relating to the workmen's compensations and state insurance. CO 4 - To examine provisions relating to payment of wages and minimum wages. CO 5 - To identify the provisions of provident fund, gratuity and boras schemes.
	AP231EC5	Elective Course II: b) Strategic Human Resource Management		D		Ø	PO 1 - To apply high level knowledge and skills invarious fields of commerce. PO 7 - To learn independently for life long toexecuteprofessional, social, and ethica tresponsibilities promoting sustainable development.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practice grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit enterpeneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1-To understand thefundamenta lstrategic human resource management. CO 2-To recognize the models of strategic human resource management. CO 3-To integrate and apply the knowledge of various strategies in human resource Management in the corporate arens. CO 4-To assess drafting of HR policies. CO 5-To explore the latest trend in the strategic human resource management.
	AP231EC6	Elective Course II: Insolvency Law and Practice		D		\square	PO 1 -To apply high level knowledge and skills in various fields of commerce . PO 3 - To identify and analyse functional management issues at various levels of career advancement.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practice grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit enterpreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1-To recall the concepts, need for the insolvency and bankruptcy code2016. CO 2-To analyse the provisions relating to corporate insolvency resolution process, insolvency resolution of corporate persons and resolution strategic especial consistency of the resolution strategic especial provisions of liquidation of corporate persons, companies and adjudication and appeals for corporate persons. CO 4-To summarise the provisions relating to Cross Border Insolvenc. CO 5-To examine the professional and ethical practices for insolvency practitioners.
10	AP232CC1	Core Course IV - Strategic Cost Management		$oldsymbol{\nabla}$			PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 3 - To identify and analyse functional management issues at various levels of career advancement.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.	CO 1 - To understand and apply strategic cost management and techniques. CO 2 - To apply the strategies for product Life Cycle and Budgeting. CO 3 - To analyse activity based costing in practice. CO 4 - To apply transfer pricing methods and its relevance in decision making. CO 5 - To evaluate cost structure for Agriculture and IT sector.
11	AP232CC2	Core Course V - Corporate Accounting		Ø			PO 1 - To apply high level knowledge and skills in various fields of commerce : PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practice grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To prepare financial statements of companies as per schedule III of Companies Act, 201. CO 2 - To apply the provisions of IRDA Regulations, 2002 in the preparation of final accounts of life insurance and general insurance companies. CO 3 - To prepare consolidate financial statements of holding companies in accordance with AS21. CO 4 - To assess contemporary accounting methods. CO 5 - To examine financial reporting based on appropriate accounting standards and provisions of Companies Act 2013 with respect to corporate social responsibility.
12		Core Course VI - Setting up of Business Entities		\square			PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 7 - To learn independently for life long toexecuteprofessional, social, and ethical responsibilities promoting sustainable development.	PSO 1- To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 5 - To practice business and professional ethics to embrace moral and ethical values in business and personal life.	CO 1 - To recognize and determine the startups in india. CO 2 - To describe and identify legal requirements for section 8 company. CO 3 - To examine the proceedings for LLP and joint/venture. CO 4 - To determine there registration band licensing procedure. CO 5 - To examine and evaluate the compliance of regulatory framework.
13	AP232EC1	Elective Course III: a) Business Ethics and Corporate Sustainability		Ŋ			PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 6 - To sensitize professional ethics and societal needs which lead them for holisticd evelopment.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 5 - To practice business and professional ethics to embrace moral and ethical values in business and personal life.	CO 1 - To understand the concepts of business ethics in practice. CO 2 - To demonstrate and recommend ethical decision making by applying various theories. CO 3 - To valuate moral issues relating to business, ranketing, advertising, finance, HR and environmental protection. CO 4 - To remember the concepts of corporate sustainability. CO 5 - To construct reports disclosing sustainability information. CO 6 - To evaluate the need for ethics in business and identify the issues involved in business ethics.
14	AP232EC2	Elective Course III: b)Audit and Due Diligence		∇			PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 3 - To identify and analyse functional management issues at various levels of career advancement.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.	CO 1 - To understand the types and process of secretarial audit. CO 2 - To evaluate the provisions relating to secretarial audit. CO 3 - To analyse the basics and techniques of due diligence. CO 4 - To applicability of secretarial audit under the companies act 2013. CO 5 - To apply the diligence for take overs and to prepare report.

15	c) Managerial Economics					PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 3 - To identify and analyse functional management issues at various levels of career advancement.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and imovative professionals to sustain in the dynamic business world.	CO 1 - To understand the scope and methods of managerial economics and analyse the concept in resource allocation. CO 2 - To evaluate the demand forecasting for goods CO 3 - To evaluate the demand forecasting for goods CO 4 - To applicability of market structure in different time periods CO 5 - To apply the different pricing methodologies of products
AP232EC4	Elective Course IV: a) Rural and Agricultural Marketing	V	Ø			PO I - To apply high level knowledge and skills in various fields of commerce . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 2 - To exhibit enterpreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To understand the concepts of rural marketing, buyer behavior and product strategy. CO 2 - To analyse the factors affecting product innovation strategies. CO 3 - To apply the strategies relating to rural product, branding and packaging. CO 4 - To evaluate the distribution and promotional mix relating to food processing industry. CO 5 - To analyse the principles and functioning of co-operative marketing.
AP232EC5	Elective Course IV: b) Logistics and Supply Chain Management					PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 3 - To identify and analyse functional management issues at various levels of career advancement.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world	CO 1 - To recall the concepts and features of SCM. CO 2 - To assess global and Indian perspectives of SCM. CO 3 - To examine changing logistics environment pertaining to materials management, warehousing and distribution. CO 4 - To assess strategic warehousing for SCM including global level. CO 5 - To assess the role of internet in SCM.
17 AP232EC6	Elective Course IV: c) Total Quality Management		\square			PO I - To apply high level knowledge and skills in various fields of commerce . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.	CO 1 - To understand the concept of quality control applications. CO 2 - To assess quality control techniques in TQM. CO 3 - To casmine sampling inspection and diagnosis. CO 4 - To assess different techniques of TQM. CO 5 - To evaluate the ISO model and implementation.
AP232SE1	Skill Enhancement: Professional Communication and Development		Ø			PO 1 - To apply high level knowledge and skills in various fields of commerce. PO 2 - To obtain opportunities in research, writing, communication, and Publication skills.	PSO 1 - To design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organization towards growth and development. PSO 3 - To practice different techniques of communication and research and apply them in business and progression.	CO 1 - To understand the impact of communication. CO 2 - To remember the tips to handle the fear of public speaking. CO 3 - To apply the ways to make first impression. CO 4 - To evaluate the ways to manage emotional intelligence. CO 5 - To apply the neuromarketing for success in life.
PA2031	Core IX: Financial Markets and Institutions		Ø			PO 1 - To apply high level knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the functions of financial markets. CO 2 - To understand the functions of financial institution. CO 3 - To remember various financial corporations. CO 4 - To evaluate the performance of mutual fund. CO 5 - To understand various kinds of financial derivatives.
PA2032	Core X: Quantitative Techniques				V	PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the role of QT & methods of sampling. CO 2 - To analyse the probability and components of time series. CO 3 - To apply the significance tests in samples. CO 4 - To apply the tools to identify the Variance. CO 5 - To evaluate the methods of Interpolation and Extrapolation.
PA2033	Core XI: Advanced Cost Accounting		V			PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce,management and industry.	CO 1 - To understand the nature of cost and financial accounting. CO 2 - To understand the procedure for preparing batch and job costing. CO 3 - To identify the accounting procedure for contract costing. CO 4 - To analyse the procedure for preparing process costing. CO 5 - To compute the fixed, flexible and cash budget. CO 6 - To analyse material, labour and overhead variances.
PA2034	Elective III: (a) Modern Management Practices		Ø			PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1- To understand the managerial process and strategies of environment management. CO 2- To analyse on different strategies. CO 3- To apply lastes techniques in management. CO 4- To create a good customer relationship. CO 5- To develop high performance team to shape the future.
PA2035	Elective III: (b) Consumer Behaviour		Ø	Ø	Ø	PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the concept of consumer behaviour in Indian perspective. CO 2 - To remember the implications in decision making process. CO 3 - To understand the influences towards the consumer attitudes. CO 4 - To understand the buying behaviour of industries and business. CO 5 - To gain knowledge on the facets of E-commerce.
PA20PR	Project					PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce,management and industry.	CO 1 - To define the research problem. CO 2 - To review the concepts, theories and formulate hypothesis. CO 3 - To formulate the research design. CO 4 - To understand the methods of data collection and collect the data. CO 5 - To analyse the collected data with the statistical tools, interpret it and summarize the findings
PA20S1	Self-learning : Commerce for Lectureship Exams		Ø			PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To familiarize with national eligibility. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment.
PA2041	Core XII: Security Analysis and Portfolio Management		Ø		Ø	PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To analyse the collected data with the statistical tools. CO 2 - To analyze the Fundamental Security Analysis. CO 3 - To analyze the technical analysis. CO 4 - To discuss the principles and policies of portfolio management. CO 5 - To evaluate the portfolio management theory interpret it and summarize the findings.
PA2042	Core XIII: Indirect Taxation		\square		V	PO 1 - To apply high level of knowledge and skills in various fields . PO 6 - To sensitizing professional ethics and societal needs which lead them for holistic development.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To understand the basic concepts of indirect tax. CO 2 - To understand the features and types of goods and service tax. CO 3 - To explain the GST registration procedure. CO 4 - To discuss the SWOC Analysis of GST. CO 5 - To get an insight about the basic concepts of customs law. CO 6 - To explain the types, inclusions and exclusions under customs law.
PA2043	Core XIV: Enterprise Resource Planning					PO 1 - To apply high level of knowledge and skills in various fields . PO 6 - To sensitizing professional ethics and societal needs which lead them for holistic development.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To understand the role of ERP in business transactions through various business processes. CO 2 - To understand the risks and benefits of ERP. CO 3 - To evaluate related technologies of ERP. CO 4 - To analyze the integration of ERP modules. CO 5 - To analyze the ERP implementation life cycle.
PA2044	Core XV: Strategic Marketing Management		Ø			PO 1 - To apply high level of knowledge and skills in various fields . PO 6 - To sensitizing professional ethics and societal needs which lead them for holistic development.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 1 - To understand the role of Strategy Marketing management. CO 2 - To understand the Strategic Marketing Factors. CO 3 - To evaluate strategic relevance of Marketing Segmentation. CO 4 - To analyze the Strategics for Market Leaders and challengers. CO 5 - To analyze the Strategic Service Management.
30 PA2045	Elective IV: (a) Human Resource Development		Ø		V	PO 1 - To apply high level knowledge and skills in various fields . PO 5 - To function effectively as a member or leader in teams by demonstrating soft skills,	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business	CO 1 - To understand the concept and significance of human resource management. CO 2 - To discuss the executive development and organizational development. CO 3 - To describe the competency based human resource management. CO 4 - To understand the work life of employees and talent management.
PA2046	Elective IV: (b) Entrepreneurial Development		Ø		Ø	coping skills and human values. PO 1 - To apply high level knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	world. PSO 1 - To generate and initiate imovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 5 - To analyse the human resource information system. CO 1 - To understand the concepts of enterpreneurship and the growth, role towards economic development. CO 2 - To discuss the problems faced by rural women entrepreneurs and rural entrepreneurship. CO 3 - To identify the qualities of a successfulentrepreneur and the entrepreneural competencies. CO 4 - To describe the key elements of good business plan and business opportunities. CO 5 - To identify the institutions and schemes supporting enterpreneurship. CO 6 - To analyse the opportunities available to the entrepreneurs in various sectors.
92 PA20S2	Self-learning : Business Communication	\square	Ø		\square	PO 1 - To apply high level knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To familiarize with communication towards business. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles.

	PA2011	Core I: Business Environment	2)	☑	PO 1 - To apply high level of knowledge and skills in various fields . PO 6 - To sensitizing professional ethics and	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue	CO 1 - To analyse the process and techniques of business environment. CO 2 - To discuss various economic policies and its impact on Indian economy. CO 3 - To gain knowledge on the provisions regarding indian constitution.
34	PA2012	Core II: Applied				societal needs which lead them for holistic development. PO 1 - To apply high level of knowledge and	higher level programmes in commerce, management and industry. PSO 1 - To generate and initiate innovative business and	CO 4 - To explain the social responsibilities of business. CO 5 - To understand the functions of international economic institutions and their role in developing indian business. CO 1 - To understand the application of operations research in business.
	112012	Operations Research				PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills.	marketing ideas. PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 2 - To apply the techniques of decision making to select the best among the alternatives. CO 3 - To apply of transportation models to minimize the transportation cost. CO 4 - To apply the game theory and mixed strategies to overcome the competitors. CO 5 - To understand various models of inventory costs.
35	PA2013	Core III: Corporate Accounting	2)		PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue	CO 1 - To understand the accounting procedure of banking companies and various schedule used in final accounts. CO 2 - To gain knowledge on accounts of insurance companies.
36						industry.	higher level programmes in commerce, management and industry.	CO 3 - To develop the skills in preparing consolidated balance sheet. CO 4 - To identify the major technique of preparing double account system. CO 5 - To develop knowledge on hotel accounting and value added concepts.
	PA2014	Core IV: Research Methodology	K	9		PO 1 - To apply high level of knowledge and skills in various fields . PO 2 - To offer opportunities to develop the graduates in research, writing, communication	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership with the state of the silicon and bloke assets and a second bloke assets.	CO 1 - To identify research problem and determine the research objectives. CO 2 - To understand the needs and features of good research design. CO 3 - To select the apt method of collecting data. CO 4 - To choose the required sample design for analysis.
37	Digote	T1 1	_			and publication skills.	skills that will facilitate startups and high potential organisations.	CO 5 - To prepare a systematic research report.
	PA2015	Elective I: (a) Business Ethics and	⊵	J		PO 1 - To apply high level of knowledge and skills in various fields .	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the importance of ethics in business. CO 2 - To evaluate the ethical problems faced by managers.
		Corporate Governance				PO 6 - To sensitizing professional ethics and societal needs which lead them for holistic	PSO 5 - To practice business and professional ethics to embrace moral and ethical values in business and personal life.	CO 3 - To identify the social responsibility of business. CO 4 - To recongnise the factors influencing business ethics.
38	PA2016	Elective I: (b) Strategic	~)		development. PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 5 - To enhance awareness about corporate governance. CO 1 - To understand the concept and significance of strategies.
		Management				skills in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 4 -To facilitate production of employable, ethical and	CO 2 - To discuss the need of strategic management and role of strategists. CO 3 - To analyse the strategy scanning technique and management mode.
39						management issues at various levels for career advancement.	innovative professionals to sustain in the dynamic business world.	CO 4 - To evaluate the reasons for strategy failure and methods to overcome. CO 5 - To discriminate strategic control and differentiate between strategic control and operational control.
39	PA2021	Core V: International			\square		PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the concepts, need and types of international business.
		Business				skills in various fields . PO 4 - To develop competency and skills to	marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical	CO 2 - To explain the foreign exchange market. CO 3 - To understand the components of balance of payments and various Indian monetary systems.
						pursue higher level programmes in commerce and industry.	thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.	CO 4 - To provide knowledge on regional economic integration and export procedure. CO 5 - To understand the functions of multinational corporation and euro dollar market.
40	PA2022	Core VI: Accounting for Management	2)		PO 1 - To apply high level of knowledge and skills in various fields.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the scope, objectives, tools and techniques of management accounting. CO 2 - To application of various costs in abe analysis.
						PO 4 - To develop competency and skills to pursue higher level programmes in commerce and	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To application to various costs in accumulation to improve business practices. CO 4 - To evaluate the price level changes in the inflation accounting.
						industry.	industry.	CO 5 - To understand the process and analysis of managerial decision making.
41	PA2023	Core VII: Strategic	₽]		PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand financial and dividend decisions.
		Financial Management				skills in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To develop knowledge on the concept of investment decisions. CO 3 - To evaluate the significance of cost of capital in financial decisions.
						management issues at various levels for career advancement.	higher level programmes in commerce, management and industry.	CO 4 - To understand the effects of operating and financial leverage on profit and dividend decisions. CO 5 - To identify the concept and components of working capital management.
42	PA2024	Core VIII: Financial	⊵)		PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the concept, scope, causes and innovations of financial services.
		Services				skills in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To understand the origin, process, progress, commission and problems of merchant bankers. CO 3 - To analyse hire purchase agreement and installment sale.
						management issues at various levels for career advancement.	higher level programmes in commerce, management and industry.	CO 4 - To apply various provisions regarding leasing. CO 5 - To identify the features, origin and growth of venture capital.
43	PA2025	Elective II:	2)		PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the features, concept and marketing mix in service marketing.
		(a) Services Marketing				skills in various fields . PO 2 - To	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To analyse the service of insurance and the impact of technology on the insurance sector. CO 3 - To understand the existing mutual fund services.
						obtainopportunitiesinresearch, writing, communicat ion, and Publicationskills.	higher level programmes in commerce, management and industry.	CO 4 - To describe the portfolio management service. CO 5 - To develop the knowledge about emerging trends in mass communication.
44	PA2026	Elective II: (b)			☑	PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the scope, problems and future of international marketing.
		International Marketing				skills in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To evaluate the types of environment. CO 3 - To apply strategies for products.
45						management issues at various levels for career advancement.	higher level programmes in commerce, management and industry.	CO 4 - To analyse the approaches of pricing decisions. CO 5 - To identify the types of distribution channels.
	PA2031	Core IX: Financial Markets and Institutions	⊵)		PO 1 - To apply high level of knowledge and skills in various fields.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the functions of financial markets. CO 2 - To understand the functions of financial institutions.
						PO -3 - To identify and analyse functional management issues at various levels for career	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To remember various financial corporations. CO 4 - To evaluate the performance of mutual funds.
46	PA2032	Core X: Quantitative			☑	advancement. PO 1 - To apply high level knowledge and skills	industry. PSO 1 - To generate and initiate innovative business and	CO 5 - To understand various kinds of financial derivatives. CO 1 - To understand the role of QT & methods of sampling.
	FA2032	Techniques			٧	in various fields .	marketing ideas.	CO 2 - To analyse the probability and components of time series.
						PO 3 - To identify and analyse functional management issues at various levels for career	higher level programmes in commerce, management and	CO 4 - To apply the tools to identify the Variance.
47	PA2033	Core XI: Advanced Cost	2)		advancement. PO 1 - To apply high level knowledge and skills	industry. PSO 1 - To generate and initiate innovative business and	CO 5 - To evaluate the methods of Interpolation and Extrapolation. CO 1 - To understand the nature of cost and financial accounting.
		Accounting				in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To understand the procedure for preparing batch and job costing. CO 3 - To identify the accounting procedure for contract costing.
						management issues at various levels for career advancement.	higher level programmes in commerce, management and industry.	CO 4 - To analyse the procedure for preparing process costing. CO 5 - To compute the fixed, flexible and cash budget.
48	PA2034	Elective III: (a) Modern	- E	1		PO 1 - To apply high level knowledge and skills	PSO 1 - To generate and initiate innovative business and	CO 6 - To analyse material, labour and overhead variances. CO 1 - To understand the managerial process and strategies of environment management.
		Management Practices	"	1		in various fields . PO 3 - To identify and analyse functional	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 3 - To apply latest techniques in management. CO 3 - To apply latest techniques in management.
						management issues at various levels for career	higher level programmes in commerce, management and industry.	CO 5 - 10 apply latest techniques in management. CO 4 - To create a good customer relationship. CO 5 - To develop high performance team to shape the future.
49	PA2035	Elective III:	_		(C)	PO 1 - To apply high level knowledge and skills	PSO 1 - To generate and initiate innovative business and	CO 5 - 10 develop high performance team to shape the future. CO 1 - To understand the concept of consumer behaviour in Indian perspective.
	PA2035	(b)Consumer	4			in various fields.	marketing ideas.	CO 2 - To remember the implications in decision making process.
		Behaviour				PO 4-To develop competency and skills to pursue higher level programmes in commerce	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To understand the influences towards the consumer attitudes. CO 4 - To understand the buying behaviour of industries and business.
50						and industry.	industry.	CO 5 - To gain knowledge on the facets of E-commerce.
1	PA20PR	Project				PO 1 - To apply high level knowledge and skills in various fields.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To define the research problem. CO 2 - To review the concepts, theories and formulate hypothesis.
						PO 3 - To identify and analyse functional management issues at various levels for career	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To formulate the research design. CO 4 - To understand the methods of data collection and collect the data.
51			Ļ		L	advancement.	industry.	CO 5 - To analyse the collected data with the statistical tools, interpret it and summarize the findings.
	PA20S1	Self-learning : Commerce for Lectureship Exams		נ		PO 1 - To apply high level knowledge and skills in various fields.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To familiarize with communication towards business. CO 2 - To gain an indepth knowledge towards commerce.
						PO 4 -To develop competency and skills to pursue higher level programmes in commerce	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles.
52	PA2041	Core XII: Security				and industry. PO 1 - To apply high level knowledge and skills	industry PSO 1 - To generate and initiate innovative business and	CO 5 - To understand the various business environment. CO 1 - To analyse the collected data with the statistical tools.
		Analysis and Portfolio Management		_	_	in various fields . PO 4 -To develop competency and skills to	marketing ideas. PSO 3 -To develop competency and skills in students to pursue	CO 2 - To analyze the fundamental Security Analysis. CO 3 - To analyze the technical analysis.
						pursue higher level programmes in commerce and industry	higher level programmes in commerce, management and industry	CO 4 - To discuss the principles and policies of portfolio management. CO 5 - To evaluate the portfolio management theory interpret it and summarize the findings.
53	PA2042	Core XIII: Indirect	€	1		PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the basic concepts of indirect tax.
		Taxation	2	1		skills in various fields. PO 4 -To develop competency and skills to	marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical	CO 2 - To understand the basic concepts of indirect tax. CO 3 - To explain the GST registration procedure.
						pursue higher level programmes in commerce	thinking, problem solving, decision making and leadership	CO 4 - To discuss the SWOC Analysis of GST.
54			\perp	L	L	and industry.	skills that will facilitate startups and high potential organisations.	CO 5 - To get an insight about the basic concepts of customs law. CO 6 - To explain the types, inclusions and exclusions under customs law.
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55	PA2043	Core XIV: Enterprise Resource Planning				PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	thinking, problem solving, decision making and leadership	CO 1 - To understand the role of ERP in business transactions through various business processes. CO 2 - To understand the risks and benefits of ERP. CO 3 - To evaluate related technologies of ERP. CO 4 - To analyze the integration of ERP modules. CO 5 - To analyze the ERP implementation life cycle.
	PA2044	Core XV: Strategic Marketing Management		Ø		PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	marketing ideas. PSO 2 - To exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership	CO 1 - To understand the role of Strategy Marketing management. CO 2 - To understand the Strategic Marketing Factors. CO 3 - To evaluate strategic relevance of Marketing Segmentation. CO 4 - To analyze the Strategies for Market Leaders and challengers. CO 5 - To analyze the Strategie Service Management.
56	PA2045	Elective IV: (a) Human Resource Development		V		skills in various fields . PO 5 - To function effectively as a member or leader in teams by demonstrating soft skills, coping skills and human values.	marketing ideas. PSO 4 -To facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.	CO 1 - To understand the concept and significance of human resource management. CO 2 - To discuss the executive development andorganizational development. CO 3 - To discribe the Competency based human resource management. CO 4 - To understand the work life of employees and talent management. CO 5 - To analyse the human resource information system.
58	PA2046	Elective IV: (b) Entrepreneurial Development				PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the concepts of entrepreneurship and the growth, role towards economic development. CO 2 - To discuss the problems faced by rural women entrepreneurs and rural entrepreneurship. CO 3 - To identify the qualities of a successfulentrepreneur and the entrepreneural competencies. CO 4 - To describe the key elements of good bissiness plan and business opportunities. CO 5 - To identify the institutions and schemes supporting entrepreneurship. CO 6 - To analyse the opportunities available to the entrepreneurs in various sectors.
59	PA20S2	Self-learning : Business Communication	Ø	☑	Ø	PO 1 - To apply high level of knowledge and skills in various fields of commerce. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To familiarize with communication towards business. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment. To study the effective communication in the day to day lives and to enhance the students to develop their communication skills.
		I				I		
60	PA2011	Core I: Business Environment		\square		PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To analyse the process and techniques of business environment. CO 2 - To discuss various economic policies and its impact on Indian economy. CO 3 - To gain knowledge on the provisions regarding indian constitution. CO 4 - To explain the social responsibilities of business. CO 5 - To understand the functions of internationaleconomic institutions and their role in developing indian business.
61	PA2012	Core II: Applied Operations Research				PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 1-To understand the application of operations research in business. CO 2-To apply the techniques of decision making to select the best among the alternatives. CO 3-To application of transportation models to minimize the transportation cost. CO 4-To apply the game theory and mixed strategies to overcome the competitors. CO 5-To understand various models of inventory costs.
62	PA2013	Core III: Corporate Accounting				PO 3 - To identify and analyse functional management issues at various levels for career advancement. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	marketing ideas. PSO 3-To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the accounting procedure of banking companies and various schedule used in final accounts. CO 2 - To gain knowledge on accounts of insurance companies. CO 3 - To develop the skills in preparing consolidated balance sheet. CO 4 - To identify the major technique of preparing double account system. CO 5 - To develop knowledge on hotel accounting and value added concepts.
	PA2014	Core IV: Research Methodology		\square		PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To identify research problem and determine the research objectives. CO 2 - To understand the needs and features of good research design. CO 3 - To select the apt method of collecting data. CO 4 - To choose the required sample design for analysis. CO 5 - To prepare a systematic research report.
63	PA2015	Elective I: (a) Business Ethics and Corporate Governance		Ø		PO 1 - To apply high level of knowledge and skills in various fields. PO 6 - To sensitize professional ethics and societal needs which lead them for holistic	marketing ideas. PSO 5 - To practice business and professional ethics which lead them for holistic development.	CO 1 - To understand the importance of ethics in business. CO 2 - To evaluate the ethical problems faced by managers. CO 3 - To identify the social responsibility of business. CO 4 - To recongrise the factors influencing business ethics.
64	PA2016	Elective I: (b) Strategic Management		Ø		development. PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To instill in them leadership and soft skills to promote sustainable development.	CO 5 - To enhance awareness about corporate governance. CO 1 - To understand the concept and significance of strategies. CO 2 - To discuss the need of strategic management and role of strategists. CO 3 - To analyse the strategy scanning technique and management model. CO 4 - To evaluate the reasons for strategy failure and methods to overcome. CO 5 - To discriminate strategic control and differentiate between strategic control and operational control.
	PA2021	Core V: International Business			Ø	PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	marketing ideas. PSO 4 - To instill in them leadership and soft skills to promote sustainable development.	CO 1 - To understand the concepts, need and types of international basines. CO 2 - To explain the foreign exchange market. CO 3 - To understand the components of balance of payments and various Indian monetary systems. CO 4 - To provide knowledge on regional economic integration and export procedure. CO 5 - To understand the functions of multinational corporation and euro dollar market.
66	PA2022	Core VI: Accounting for Management		\square		PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	marketing ideas. PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 1 - To understand the scope, objectives, tools and techniques of management accounting. CO 2 - To application of various costs in abe analysis. CO 3 - To analyse the functial reports and financial information to improve business practices. CO 4 - To evaluate the price level changes in the inflation accounting. CO 5 - To understand the process and analysis of managerial decision making.
67	PA2023	Core VII: Strategic Financial Management		\square		PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 1 - To understand financial and dividend decisions. CO 2 - To develop knowledge on the concept of investment decisions. CO 3 - To evaluate the significance of cost of capital in financial decisions. CO 4 - To understand the effects of operating and financial leverage on profit and dividend decisions. CO 5 - To identify the concept and components of working capital management.
68	PA2024	Core VIII: Financial Services		\square		PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO3 - To understand the concept, scope, causes and imovations of financial services. CO2 - To understand the origin, process, progress, commission and problems of merchant bankers. CO3 - To analyse hire purchase agreement and installment sale. CO4 - To apply various provisions regarding leasing. CO5 - To dearly the features, origin and growth of venture capital.
70	PA2025	Elective II: (a) Services Marketing		✓		PO 1 - To apply high level of knowledge and skills in various fields . PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 1 - To understand the features, concept and marketing mix in service marketing. CO 2 - To analyse the service of insurance and the impact of technology on the insurance sector. CO 3 - To understand the existing mutual fund services. CO 4 - To describe the portfolio management service. CO 5 - To develop the knowledge about emerging trends in mass communication.
71	PA2026	Elective II: (b) International Marketing			Ø	PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	marketing ideas. PSO 3-To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the scope, problems and future of international marketing. CO 2 - To evaluate the types of environment. CO 3 - To apply strategies for producing decisions. CO 4 - To analyse the approaches of pricing decisions. CO 5 - To identify the types of distribution charmels.
72	PA2031	Core IX: Financial Markets and Institutions		\square		PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 1 - To understand the functions of financial markets. CO 2 - To understand the functions of financial institutions. CO 3 - To remember various financial corporations. CO 4 - To evaluate the performance of mutual funds. CO 5 - To understand various kinds of financial derivatives.
73	PA2032	Core X: Quantitative Techniques			Ø	PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO 3 - To understand the role of QT. Tamutan derivatives. CO 1 - To understand the role of QT. Remethods of sampling. CO 2 - To analyse the probability and components of time series. CO 3 - To apply the significance tests in samples. CO 4 - To apply the tools to identify the Variance. CO 5 - To evaluate the methods of Interpolation and Extrapolation.

	PA2033	Core XI: Advanced Cost Accounting		⊻			PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the nature of cost and financial accounting. CO 2 - To understand the procedure for preparing batch and job costing. CO 3 - To identify the accounting procedure for contract costing. CO 4 - To analyse the procedure for preparing process costing. CO 5 - To compute the fixed, Reisble and cash budget.
74	PA2034	Elective III: (a) Modern Management Practices		Ø			PO 1 - To apply high level of knowledge and skills in various fields. PO 3 - To identify and analyse functional management issues at various levels for career	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and	CO - 7 to compare the rocker receives and even beages: CO 1 - 70 understand the managerial process and strategies of environment management. CO 2 - 70 analyse on different strategies. CO 3 - 70 apply latest techniques in management. CO 4 - 70 create a good customer relationship.
75							advancement.	industry.	CO 5 - To develop high performance team to shape the future.
.5	PA2035	Elective III: (b) Consumer Behaviour		Ø	☑	\square	PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1. To understand the concept of consumer behaviour in Indian perspective. CO 2 - To remember the implications in decision making process. CO 3 - To understand the influences towards the consumer attitudes. CO 4- To understand the buying behaviour of industries and business. CO 5 - To gain knowledge on the faces of E-commerce.
76	PA20PR	Project					PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To define the research problem.
77	FA20FK	rioject					skil is in various fields. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - 10 generate and unitate innovative obstaces and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 2 - To review the concepts, theories and formulate hypothesis. CO 3 - To review the concepts, theories and formulate hypothesis. CO 4 - To understand the methods of data collection and collect the data. CO 5 - To analyse the collected data with the statistical tools, interpret it and summarize the findings.
77	PA20S1	Self-learning : Commerce for Lectureship Exams		☑			PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To familiarize with national eligibility. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment.
78	PA2041	Core XII: Security		\square			PO 1 - To apply high level of knowledge and	PSO 1 - To generate and initiate innovative business and	CO 1 - To analyse the collected data with the statistical tools.
79	FA2041	Analysis and Portfolio Management		Ø		₽	skills in various fields. PO 4 - To develop competency and skills to	PSO 1 - 10 generate and initiate innovative distincts and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 2 - To analyse the Fundamental Security Analysis. CO 3 - To analyze the Fundamental Security Analysis. CO 3 - To analyze the technical analysis. CO 4 - To discuss the principles and policies of portfolio management. CO 5 - To evaluate the portfolio management theoryinterpret it and summarize the findings.
	PA2042	Core XIII: Indirect Taxation					PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To understand the basic concepts of indirect tax. CO 2 - To understand the features and types of goods and service tax. CO 3 - To explain the GST registration procedure. CO 4 - To discuss the SWOC Analysis of GST. CO 5 - To get an insight about the basic concepts of customs law. CO 6 - To explain the types, inclusions and exclusions under customs law
80	PA2043	Core XIV: Enterprise Resource Planning		Ø		\square	PO 1 - To apply high level of knowledge and skills in various fields. PO 5 - To function effectively as a member or leader in teams by demonstrating soft skills, coping skills and human values.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the role of ERP in business transactions through various business processes. CO 2 - To understand the risks and benefits of ERP. CO 3 - To evaluate related technologies of ERP. CO 4 - To analyze the integration of ERP modules. CO 5 - To analyze the ERP implementation life cycle.
81									
82	PA2044	Core XV: Strategic Marketing Management		☑			PO 1 - To apply high level of knowledge and skills in various fields . PO 5 - To function effectively as a member or leader in teams by demonstrating soft skills, coping skills and human values.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the role of Strategy Marketing management. CO 2 - To understand the Strategy Marketing Factor. CO 3 - To evaluate strategic relevance of Marketing Segmentation. CO 4 - To analyze the Strategies for Market Leaders and challengers. CO 5 - To analyze the Strategies Service Management.
	PA2045	Elective IV: (a) Human Resource Development		☑		abla	PO 1 - To apply high level of knowledge and skills in various fields . PO 5 - To function effectively as a member or	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 -To instill in them leadership and soft skills to promote	CO 1 - To understand the concept and significance of human resource management. CO 2 - To discuss the executive development andorganizational development. CO 3 - To describe the Competency based human resource management.
83		Development					leader in teams by demonstrating soft skills, coping skills and human values.	sustainable development.	CO 4 - To understand the work life of employees and talent management. CO 5 - To analyse the human resource information system.
83	PA2046	Elective IV: (b) Entrepreneurial Development		Ø			coping sxiss and niman values. PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the concepts of entrepreneurship and the growth, role towards economic development. CO 2 - To discuss the problems faced by rural women entrepreneurs and rural entrepreneurship. CO 3 - To identify the qualities of a successful entrepreneur and the entrepreneurial competencies. CO 4 - To describe the key elements of good business plan and business opportunities. CO 5 - To identify the institutions and schemes supporting entrepreneurship. CO 6 - To analyse the opportunities available to the entrepreneurs in various sectors.
84	PA20S2	Self-learning : Business Communication		\square		\square	PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To familiarize with communication towards business. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles.
85			+				and moustry.	2020-2021	CO 5 - To enhance the students to develop their communication skills.
	PA2011	Core I: Business Environment		Ø		Ø	PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To analyse the process and techniques of business environment. CO 2 - To discuss various economic policies and its impact on Indian economy. CO 3 - To gain knowledge on the provisions regarding indian constitution. CO 4 - To explain the social responsibilities of business. CO 5 - To understand the functions of internationaleconomic institutions and their role in developing indian business.
86	PA2012	Core II: Applied Operations Research				☑	PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the application of operations research in business. CO 2 - To apply the techniques of decision making to select the best among the alternatives. CO 3 - To application of transportation models to minimize the transportation cos. CO 4 - To apply the game theory and mixed strategies to overcome the competitors. CO 5 - To understand various models of inventory costs.
87	PA2013	Core III: Corporate Accounting		V			PO 1 - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the accounting procedure of banking companies and various schedule used in final accounts. CO 2 - To gain knowledge on accounts of insurance companies. CO 3 - To develop the skills in preparing consolidated balance sheet. CO 4 - To identify the major technique of preparing double account system. CO 5 - To develop knowledge on hotel accounting and value added concepts.
88	PA2014	Core IV: Research Methodology	1	☑			PO 1 - To apply high level of knowledge and skills in various fields . PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To develop professional, communication and research skills which lead them for holistic development.	CO 1 - To identify research problem and determine the research objectives. CO 2 - To understand the needs and features of good research design. CO 3 - To select the apt method of collecting data. CO 4 - To choose the required sample design for analysis. CO 5 - To prepare a systematic research report.
89	PA2015	Elective I: (a) Business Ethics and Corporate Governance		\square			PO 1 - To apply high level of knowledge and skills in various fields . PO 6 - To Sensitize professional ethics and societal needs which lead them for holistic	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 5 - To practice business and professional ethics which lead them for holistic development.	CO 1 - To understand the importance of ethics in business. CO 2 - To evaluate the ethical problems faced by managers. CO 3 - To slearlify the social responsibility of business. CO 4 - To recongnise the factors influencing business ethic.
90	PA2016	Elective I: (b) Strategic Management		Ø			development. PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To instill in them leadership and soft skills to promote sustainable development.	CO 5 - To enhance awareness about corporate governance. CO 1 - To understand the concept and significance of strategies. CO 2 - To discuss the need of strategie management and role of strategists. CO 3 - To analyse the strategy scanning technique and management model. CO 4 - To evaluate the reasons for strategy failure and methods to overcome. CO 5 - To discriminate strategic control and differentiate between strategic control and operational
91	PA2021	Core V: International Business				V	PO I - To apply high level of knowledge and skills in various fields . PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	control. C0 1 - To understand the concepts, need and types of international business. C0 2 - To explain the foreign exchange market. C0 3 - To understand the components of balance of payments and various Indian monetary systems. C0 3 - To understand the components of balance of payments and various Indian monetary systems. C0 4 - To provide knowledge on regional economic integration and export procedure. C0 5 - To understand the functions of multinational corporation and euro dollar market.

93	PA2022	Core VI: Accounting for Management			PO 1 - To apply high level of knowledge and skills in various fields. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the scope, objectives, tools and techniques of management accounting CO 2 - To application of various costs in abc analysis CO 3 - To analyse the financial reports and financial information to improve business practices CO 4 - To evaluate the price level changes in the inflation accounting CO 5 - To understand the process and analysis of managerial decision making
94	PA2023	Core VII: Strategic Financial Management			PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand financial and dividend decisions. CO 2 - To develop knowledge on the concept of investment decisions. CO 3 - To evaluate the significance of cost of capital in financial decisions. CO 4 - To understand the effects of operating and financial leverage on profit and dividend decisions. CO 5 - To identify the concept and components of working capital management.
95	PA2024	Core VIII: Financial Services	Ø		PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the concept, scope, causes and innovations of financial services. CO 2 - To understand the origin, process, progress, commission and problems of merchant bankers. CO 3 - To analyse hire purchase agreement and installment sale. CO 4 - To apply various provisions regarding leasing. CO 5 - To identify the features, origin and growth of venture capital.
96	PA2025	Elective II: (a) Services Marketing			PO 1 - To apply high level of knowledge and skills in various fields . PO 2 - To offer opportunities to develop the graduates in research, writing, communication and publication skills.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the features, concept and marketing mix in service marketing. CO 2 - To analyse the service of insurance and the impact of technology on the insurance sector. CO 3 - To understand the existing mutual fund services. CO 4 - To describe the portfolio management service. CO 5 - To develop the knowledge about emerging trends in mass communication.
	PA2026	Elective II: (b) International Marketing			PO 1 - To apply high level of knowledge and skills in various fields . PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To understand the scope, problems and future of international marketing. CO 2 - To evaluate the types of environment. CO 3 - To apply strategies for product. CO 4 - To analyse the approaches of pricing decisions. CO 5 - To identify the types of distribution channels.
97	PA1731	Core IX: IncomeTax Law and Practice			PO 1 - To understand the basic concepts of business and its role in society. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To prepare financial statements of business organisations using accounting principles & to discuss the various provisions relating to business law, indirect taxes and income tax.	CO 1 - To understand the of principles and provisions income tax of income tax act 1961. CO 2 - To describe the terminologies of income tax. CO 3 - To compute the income of an individual under five heads. CO 4 - To identify the residential status of an individual. CO 5 - To analyse the deductions and exemption applicable for different heads of income.
99	PA1732	Core X: Marketing Management			PO I - To understand the basic concepts of basiness and its role in society. PO 4 - To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To prepare financial statements of business organisations using accounting principles & to discuss the various provisions relating to business law, indirect taxes and income tax.	CO 1 - To understand the conceptual framework of marketing and its applications in decision making under various environmental constraints. CO 2 - To learn the importance of buyer behavior and consumer decision making process. CO 3 - To gain knowledge on ethics in marketing. CO 4 - To identify pricing strategies and pricing procedure. CO 5 - To grasp the unethical practices in marketing. CO 6 - To identify the components of web marketing and its applications in decision makin under various environmental constraints.
	PA1733	Core XI: Tourism Management	Ø		PO 3 - To identify and analyse functional management issues at various levels for career advancement. PO 4 - To develop competency and skills to pursue higher level programmes in commerce	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To acquire knowledge on international business and principles of tourismmanagement.	CO 1 - To understand the basic components of tourism. CO 2 - To provide knowledge on early developments of tourism. CO 3 - To explain the evolution of tourism. CO 4 - To discuss the tourism planning process. CO 5 - To explain the role of modern technology in tourism at various situations.
100	PA1734	Elective III: (a) Financial Services	Ø		and industry. PO 1 - To understand the basic concepts of business and its role in society. PO 4 - To identify reason for profit or loss and give solutions for economic viability of a business.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To discuss the various provisions relating to business law, indirect taxes and income tax.	CO 6 - To get an insight in to the local area tourism. CO 1 - To understand the concept, scope, causes and services. CO 2 - To understand the origin, process, progress, innovations of financial services commission and problems of merchant bankers. CO 3 - To analyse hire purchase agreement . CO 4 - To apply various provisions regarding leasing. CO 5 - To sleenify the features, origin and growth of installment sale and venture capital.
101	PA1735	Elective III : (b) Project	☑		PO 4 - To identify reason for profit or loss and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the project life cycle and management.
102		Management			give solutions for economic viability of a business. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	marketing ideas. PSO 2 - To discuss the various provisions relating to business law, indirect taxes and income tax.	CO 2 - To analyse the procedure for project identification and formulation. CO 3 - To describe the steps involved in objective CO 4 - To discuss the role of financial institutions in project financing . CO 5 - To explain various methods of appraisal for project management. CO 6 - To express the variability and probability of completion of project.
103	PA17PR	Project			PO 3 To identify and analyse functional management issues at various levels for career advancement. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To define the research problem. CO 2 - To review the concepts, theories and formulate hypothesis. CO 3 - To in formulate the research design. CO 4 - To understand the methods of data collection and collect the data. CO 5 - To analyse the collected data with the statistical tools, interpret it and summarize the findings.
104	PA17S1	Self-learning : Commerce for Lectureship Exams	Ø		PO 1 - To understand the basic concepts of business and its role in society. PO 4-To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 1 - To enable the students to familiarize with national eligibility. CO 2 - To enable the students to gain an indepth knowledge towards commerce. CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment.
	PA1741	Core XII: IndirectTaxes			PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To acquire knowledge on international business and principles of management.	CO 1 - To understand the basic concepts of indirect tax. CO 2 - To understand the features and types of goods and service tax. CO 3 - To explain the CST registration procedure, CO4-To discuss the SWOC Analysis of GST. CO 5 - To get an insight about the basic concepts of customs law. CO 6 - To explain the types, inclusions and exclusions under customs law.
105	PA1742	Core XIII: Advanced Cost Accounting			PO 1 - To understand the basic concepts of business and its role in society. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 5 - To analyse the concepts of marketing, costing, tourism, business ethics, consumerism and MSMEs (Micro Small and Medium Enterprises.)	CO 1 - To understand the nature of cost and financial accounting. CO 2 - To understand the procedure for preparing batch and job costing. CO 3 - To identify the accounting procedure for contract costing. CO 4 - To analyse the procedure for preparing process costing. CO 5 - To compute the fixed, flexible and cash budget. CO 6 - To analyse material, about and overhead variances.
106	PA1743	Core XIV: International Business		Ø	PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To identify and analyse functional management issues at various levels for career advancement.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To acquire knowledge on international business and principles of management.	CO 1 - To understand the functions of foreign exchange market. CO 2 - To explain various Indian monetary systems. CO 3 - To provide knowledge on regional economic integration. CO 4 - To understand export procedure. CO 5 - To gain knowledge on international financial institutions.
107	PA1744	Core XV: Business Ethics			PO 1 - To understand the basic concepts of business and its role in society. PO 4 - To identify reason for profit or loss and give solutions for economic viability of a	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To discuss the various provisions relating to business law, indirect taxes and income tax.	CO 6 - To understand the functions of multimational corporation. CO 1 - To understand the importance of ethics in basiness. CO 2 - To evaluate the ethical problems faced by managers. CO 3 - To dentify the chical issues in global business. CO 4 - To recongnise the factors influencing business ethics.
108	PA1745	Elective IV: (a) Financial Institutions and Markets	V		basiness. PO 1 - To understand the basic concepts of business and its role in society. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 5 - To analyse the concepts of marketing, costing, tourism, business ethics, consumerism and MSMEs (Micro Small and Medium Enterprises.)	CO 5 - To discuss the role of ethics in e-business. CO 1 - To understand the functions of financial markets. CO 2 - To understand the functions of financial institutions. CO 3 - To remember various financial corporations. CO 4 - To evaluate the performance of mutual funds. CO 5 - To understand various kinds of financial derivatives.
110	PA1746	Elective IV: (b) Banking and Financial Institutions			PO 1 - To understand the basic concepts of business and its role in society. PO 6 - To sensitize professional ethics and societal needs which lead them for holistic development.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 5 - To analyse the concepts of marketing, costing, tourism, business ethics, consumerism and MSMEs (Micro Small and Medium Enterprises.)	CO 1 - To understand the banking system in India. CO 2 - To identify the banking sector reforms. CO 3 - To describe the functions of RBB and NABARD. CO 4 - To discuss the role of commercial and development banks. CO 5 - To gain knowledge on facets of e-banking.
110	PA17S2	Self-learning : Business Communication		Ø	PO 1 - To understand the basic concepts of business and its role in society. PO 4 - To develop competency and skills to	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 2 - To develop professional, communication and research	CO 3 - To gain Knowing on races of e-tonang: CO 1 - To familiarize with communication towards business. CO 2 - To gain an indepth knowledge towards commerce. CO 3 - To understand management principles.
111					pursue higher level programmes in commerce and industry.	skills which lead them for holistic development.	CO 5 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment.

	PA1711	Core I: Organisational Behaviour				PSO 1 - To generate and initiate innovative business and marketing ideas. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To undertake socially relevant projects.	CO 1 - To understand the concept and significance of organisational behaviour. CO 2 - To discuss the factors influencing individual organizational behavior, dilemmas CO 3 - To understand various theories of motivation. CO 4 - To apply leadership theories to develop leadership qualities. CO 5 - To describe the methods of enhancing creativity and innovation.
112	PA1712	Core II: Business Environment		Ø	☑	PSO 1 - To generate and initiate innovative business and marketing ideas.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the concept, significance, and elements of business environment. CO 2 - To discuss various economic policies and its impact on Indian economy.
113		Livionicia				PO 4 - To identify reason for profit or loss and give solutions for economic viability of a business.	PSO 3 - To Undertake socially relevant projects.	CO 3 - To discuss Indian constitutional provisions on business. CO 4 - To explain the social responsibilities of business. CO 5 - To understand the functions of international economic institutions and their role in developing Indian business.
113	PA1713	Core III: Operations Research				PO 1 - To understand the basic concepts of business and its role in society.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the application of operations research in business . CO 2 - To apply the techniques of decision making to select the best among the alternatives.
114						PO 4 - To identify reason for profit or loss and give solutions for economic viability of a business.	PSO 3 - To undertake socially relevant projects.	CO 3 - To employ the MODI method to minimize the transportation cost. CO 4 - To formulate decision tree to bring out the solution for the business problem. CO 5 - To understand a problem and find the solution by using simulation techniques.
	PA1714	CoreIV: Corporate Accounting		☑		PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To gain knowledge on legal and ethical	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To undertake socially relevant projects.	CO 1 - To gain knowledge on shares and debentures. CO 2 - To discuss the accounting procedure for accounting procedures amalgamation, absorption and reconstruction.
115						issues in a business organization.		CO 3 - To develop problem solving skills. CO 4 - To identify the major technique of preparing liquidators financial statement. CO 5 - To identify the international accounting standards.
	PA1715	Elective I: (a) Research Methodology				PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To acquire knowledge on international business and principles of management.	CO 1 - To identify research problemb and determine the research objectives. CO 2 - To understand the needs and features of good research design. CO 3 - To select the apt method of collecting data. CO 4 - To choose the required sample design foranalysis. CO 5 - To apply the statistical tools for the interpretation of the data collected.
116	PA1716	Elective I:(b) Strategic				PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 6 - To prepare a systematic research report. CO 1 - To understand the concept and significance of strategic mamagement.
447		Management				business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	marketing ideas. PSO 4 - To acquire knowledge on international business and principles of management.	CO 2 - To discuss the need of strategic management and role of strategists, CO 3 - To analyse the strategy scanning technique and management model, CO 4 - To evaluate the reasons for strategy failure and methods to overcome, CO 5 - To discriminate strategic control and differentiate between strategic control and operational control.
117	PA1721	Core V: Accounting for Managerial Decisions		Ø		PO 1 - To understand the basic concepts of business and its role in society. PO 2 - To understand financial and marketing both local and international issues and responsibilities of a business organisation.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To undertake socially relevant projects.	COITOTO. CO 1 - To learn the scope, objectives, tools and techniques of management accounting. CO 2 - To analyse the elements of management coouring and financial accounting. CO 3 - To analyse the financial reports and financial information to improve business practices. CO 4 - To utilize the corporate resources in an effective. CO 5 - To evaluate the profitability of the organization way using fund flow and cash flow statement.
118	PA1722	Core VI: Executive Skill	_	2		PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To evaluate the profitability of the organization using fund flow and cash flow statement.
	171722	Development Development				PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 2 - To discuss the various provisions relating to business law, indirect taxes and income tax.	CO 2 - To construct positive attitude and to overcome negative attitude. CO 3 - To construct positive attitude and to overcome negative attitude. CO 3 - To see body language in building interpersonal relations. CO 4 - To develop moral, personal and social values. CO 5 - To examine and learn the techniques of time management. CO 6 - To assess the existence of stress and identify the methods of overcoming stress.
119	PA1723	Core VII: Entrepreneurial		Ø		PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 7 - To prepare a successful career planning right from setting career goals. CO 1 - To understand the various dimensions of entrepreneurship and its role towards economic
		Development				business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	marketing ideas. PSO 3 - To undertake socially relevant projects.	development. CO 2 - To discuss the problems faced by rural women entrepreneurs. CO 3 - To identify the qualities of a successful entrepreneur. CO 4 - To describe the key elements of good business plan. CO 5 - To list the institutions and schemes supporting entrepreneur.
120	PA1724	Core VIII: Advanced Financial Management			abla	PO 1 - To understand the basic concepts of business and its role in society.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 6 - To analyse the opportunities available to the entrepreneur in various sectors. CO 1 - To analyse the opportunities available to the entrepreneur in various sectors. CO 2 - To calculate the net present value, internal rate of return and payback period.
121		- manetal strangement				PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 3 - To undertake socially relevant projects.	CO 3 - To evaluate the significance of cost of capital in financial decisions. CO 4 - To identify the dimensions of working capital management. CO 5 - To discuss the effects of operating and financial leverage on profit.
	PA1725	Elective II: (a) Services Marketing			Ø	PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To undertake socially relevant projects.	CO 1- To understand the features, concept and marketing mix in service marketing. CO 2- To sherify the banking services and the significance of MIS. CO 3- To analyse the service of instance can the migrate of technology on the insurance sector. CO 4- To understand the existing mutual fund services. CO 5- To describe the portfolio management service.
122	PA1726	Elective II: (b)				PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the scope, problems and future of international marketing.
123	PA1731	International Marketing Core IX: Income Tax		Ø		business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization. PO 1 - To understand the basic concepts of	marketing ideas. PSO 3 - To undertake socially relevant projects. PSO 1 - To generate and initiate innovative business and	CO 2 - To evaluate the types of environment. CO 3 - To apply strategies for products . CO 4 - To analyse the approaches of pricing decisions. CO 5 - To alentify the types of distribution channels. CO 1 - To understand the of principles and provisions.
	TAI/SI	Law and Practice				PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 3 - To undertake socially relevant projects.	CO 2 - To describe the terminologies of income tax. CO 3 - To Compute the income of an individual under five heads. CO 4 - To identify the residential status of an of income tax act 1961 individual. CO 5 - To analyse the deductions and exemptions applicable for different heads of income.
124	PA1732	Core X: Marketing Management				PO 1 - To understand the basic concepts of business and its role in society.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the fundamental marketing principles. CO 2 - To develop the ability to analyze market trends
						PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 3 - To undertake socially relevant projects.	CO 3 - To gain knowledge on ethics in marketing. CO 4 - To identify pricing strategies and pricing procedure. CO 5 - To apply marketing strategies in different business contexts
125	PA1733	Core XI: Tourism Management	1	Ø		PO 3 - To identify and analyse functional management issues at various levels for career	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To understand the basic components of tourism. CO 2 - To provide knowledge on early developments of tourism.
						advancement. PO 4 -To develop competency and skills to pursue higher level programmes in commerce	PSO 4 - To acquire knowledge on international business and principles of management.	CO 3 - To explain the evolution of tourism. CO 4 - To discuss the tourism planning process. CO 5 - To explain the role of modern technology in tourism at various situations.
126	PA1734	Elective III: (a) Financial Services		Ø		and industry PO 1 - To understand the basic concepts of business and its role in society.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 6 - To get an insight in to the local area tourism. CO 1 - To understand the concept, scope, causes and innovations of financial services. CO 2 - To understand the origin, process, progress, commission and problems of merchant bankers.
						PO 4 - To identify reason for profit or loss and give solutions for economic viability of a business.	PSO 3 - To undertake socially relevant projects.	CO 3 - To analyse hire purchase agreement and installment sale. CO 4 - To apply various provisions regarding leasing. CO 5 - To identify the features, origin and growth of venture capital.
127	PA1735	Elective III: (b) Project		Ø		PO 4 - To identify reason for profit or loss and	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the project life cycle and attributes of successful project management.
		Management				give solutions for economic viability of a business. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	marketing ideas. PSO 3 - To undertake socially relevant projects.	CO 2 - To analyse the procedure for project identification and formulation. CO 3 - To describe the steps involved in objective specification. CO 4 - To discuss the role of financial institutions in project financing. CO 5 - To explain various methods of appraisal for project management. CO 6 - To express the variability and probability of completion of project.
128	PA17PR	Project				PO 3 -To identify and analyse functional management issues at various levels for career advancement. PO 7 - To serve as a human resource needed for industry, consultancy, education, service, research, public administration, insurance and management.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 3 - To undertake socially relevant projects.	CO 1 - To define the research problem. CO 2 - To review the concepts, theories and formulate hypothesis. CO 3 - To formulate the research design. CO 4 - To understand the methods of data collection and collect the data. CO 5 - To analyse the collected data with the statistical tools, interpret it and summarize the findings.
123	PA17S1	Self-learning : Commerce for Lectureship Exams		Ø		PO 1 - To understand the basic concepts of business and its role in society.	PSO 1 - To generate and initiate innovative business and marketing ideas.	CO 1 - To enable the students to familiarize with national eligibility. CO 2 - To enable the students to gain an indepth knowledge towards commerce.
130						PO 4 -To develop competency and skills to pursue higher level programmes in commerce and industry.	PSO 3 -To develop competency and skills in students to pursue higher level programmes in commerce, management and industry.	CO 3 - To understand management principles. CO 4 - To understand the financial and management accounting principles. CO 5 - To understand the various business environment.
131	PA1741	Core XII: Indirect Taxes				PO 1 - To understand the basic concepts of business and its role in society. PO 3 - To gain knowledge on legal and ethical issues in a business organization.	PSO 1 - To generate and initiate innovative business and marketing ideas. PSO 4 - To acquire knowledge on international business and principles of management.	CO 1 - To understand the basic concepts of indirect tax. CO 2 - To understand the features and types of goods and service tax. CO 3 - To explain the GST registration procedure. CO 4 - To discuss the SWOC Analysis of GST. CO 5 - To get an insight about the basic concepts of customs law. CO 6 - To explain the types, inclusions and exclusions under customs law.
131		1				l .	l .	A The state of the

	D 1 1 5 1 2	Core XIII: Advanced			no. m	pro t m	CO 1 - To understand the nature of cost and financial accounting.
	PA1742		☑		PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	
		Cost Accounting			business and its role in society.	marketing ideas.	CO 2 - To understand the procedure for preparing batch and job costing.
					PO 7 - To serve as a human resource needed for	PSO 5 - To analyse the concepts of marketing, costing,	CO 3 - To identify the accounting procedure for contract costing.
					industry, consultancy, education, service,	tourism, business ethics, consumerism and MSMEs (Micro	CO 4 - To analyse the procedure for preparing process costing.
					research, public administration, insurance and	Small and Medium Enterprises.).	CO 5 - To compute the fixed, flexible and cash budge.t
					management.		CO 6 - To analyse material, labour and overhead variances.
132							
	PA1743	Core XIV:			PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the functions of foreign exchange market.
		International Business			business and its role in society.	marketing ideas.	CO 2 - To explain various Indian monetary systems.
					PO 3 - To identify and analyse functional	PSO 4 - To acquire knowledge on international business and	CO 3 - To provide knowledge on regional economic integration.
					management issues at various levels for career	principles of management.	CO 4 - To understand export procedure.
					advancement.		CO 5 - To gain knowledge on international financial institutions.
133							CO 6 - To understand the functions of multinational corporation.
	PA1744	Core XV:Business Ethics	M	Ø	PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the importance of ethics in business.
			–		business and its role in society.	marketing ideas.	CO 2 - To evaluate the ethical problems faced by managers.
					PO 4 - To identify reason for profit or loss and	PSO 2 - To discuss the various provisions relating to business	CO 3 - To identify the ethical issues in global business.
					give solutions for economic viability of a	law, indirect taxes and income tax.	CO 4 - To recongnise the factors influencing business ethics.
134					business.	min, mancer unco una meorie un.	CO 5 - To discuss the role of ethics in e- business.
154	PA1745	Elective IV:	Ø		PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the functions of financial markets.
	FA1743	(a) Financial Institutions			business and its role in society.	marketing ideas.	CO 2 - To understand the functions of financial institutions
		and Markets			PO 7 - To serve as a human resource needed for	PSO 5 - To analyse the concepts of marketing, costing,	CO 3 - To remember various financial corporations.
		and Markets					
					industry, consultancy, education, service,	tourism, business ethics, consumerism and MSMEs (Micro	CO 4 - To evaluate the performance of mutual funds.
					research, public administration, insurance and	Small and Medium Enterprises.)	CO 5 - To understand various kinds of financial derivatives.
			1		management.		
135							
	PA1746	Elective IV: (b) Banking	☑		PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To understand the banking system in India.
1		and Financial Institutions	1		business and its role in society.	marketing ideas.	CO 2 - To identify the banking sector reforms.
1			1		PO 6 - To sensitize professional ethics and	PSO 5 - To analyse the concepts of marketing, costing,	CO 3 - To describe the functions of RRB and NABARD.
1			1		societal needs which lead them for holistic	tourism, business ethics, consumerism and MSMEs (Micro	CO 4 - To discuss the role of commercial and development banks.
136			1		development.	Small and Medium Enterprises.)	CO 5 - To gain knowledge on facets of e-banking.
	PA17S2	Self learning course			PO 1 - To understand the basic concepts of	PSO 1 - To generate and initiate innovative business and	CO 1 - To familiarize with communication towards business.
		Business communication			business and its role in society.	marketing ideas.	CO 2 - To gain an indepth knowledge towards commerce.
			1		PO 4 -To develop competency and skills to	PSO 2 -To develop professional, communication and research	CO 3 - To understand management principles.
			1		pursue higher level programmes in commerce	skills which lead them forholistic development.	CO 4 - To understand the financial and management accounting principles.
137			1		and industry.		CO 5 - To understand the various business environment.