	4.4.4 Cominula	davialanced and implemented t			4- 41	Department of Comme		COAL CANADA (COAL)
S.	Course Code	Name of the Course	L	N	R G		POs, PSOs, COs Addressed	nme Outcomes (PSOs) and Course Outcomes (COs)
1	AU231CC1	Core Course I: Financial Accounting I		~		POS 2023-2024 PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development. PO 5 - To impart competency to make eligible and employable in the job market	PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	COs CO 1 - To remember the concept of rectification of errors and bank reconciliation statements CO 2 - To apply the knowledge in preparing accounts of sole trading concerns CO 3 - To apply the various methods of providing depreciation CO 4 - To interpret the methods of calculating profit CO 5 - To identify the accounting treatment
2	AU231CC2	Core Course II: Principles of Management			~	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To contribute to the development of the society by collaborating with stakeholders for mutual benefit	regarding royalty accounts and claims from insurance companies in case of loss of stock CO 1 - To remember the general concepts and importance of principles of management. CO 2 - To understand the process of planning and decision making in an organization. CO 3 - To understand the principles of authority and responsibility of an organization. CO 4 - To apply the various methods of performance appraisal CO 5 - To demonstrate the notion of directing-co-coordination and control in the management
з	AU231EC1	Elective Course I (a): Business Communication		~		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To contribute to the development of the society by collaborating with stakeholders for mutual benefit	CO 1 - To recognise the basic concept of business communication. CO 2 - To exposed to effective business letter CO 3 - To interpret the concept of various correspondences. CO 4 - To discuss the Secretarial Correspondence like agenda minutes and various business reports. CO 5 - To acquire the skill of preparing an effective resume
4	AU231NM1	Non Major Elective I: Accounting for Everyone		~		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development. PO 5 - To impart competency to make eligible and employable in the job market	PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	CO 1 - To understand the concepts- convention CO 2 - To identify and prepare various subsidiary books. CO 3 - To prepare error free trial balance. CO 4 - To prepare journal entries and prepare ledger accounts CO 5 - To familiarize the procedure relating to trial balance
5	AU231FC1	Foundation Course : Fundamentals of Business Studies		•		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development PO 5 - To impart competency to make eligible and employable in the job market	PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	CO 1 - To recall the concepts studied in +2 level CO 2 - To comprehend the curriculum to graduation CO 3 - To identify the expectations in their new academic levels CO 4 - To build confidence and get strengthened in the transition period from school education to college education CO 5 - To assess their knowledge and skills needed for successful graduation
6	AU232CC1	Core Course III: Financial Accounting II		*		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development PO 5 - To impart competency to make eligible and employable in the job market	PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	CO 1 - To understand and apply the accounting procedure for Hire purchase and Instalment systems CO 2 - To remember the accounting treatments for Branch and Inter-Departmental Accounts. CO 3 - To apply the accounting treatment for admission and retirement of partners in partnership firms CO 4 - To understand the settlement of accounts in case of dissolution. CO 5 - To understand and apply accounting standards for financial reports

7	AU232CC2	Core Course IV: Business Law	~		PO 1 - To understand the conceptual knowledge of accounting and acquire skills	PSO 1 - To become acquainted with commercial knowledge and soft skill	CO 1 - To explain the objectives and significance of mercantile law
		Dasiness Edw			to become leaders in their fields of expertise at the global level PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life PO 4 - To recognise and practice different value systems and ethics for sustainable development PO 5 - To impart competency to make eligible and employable in the job market	to react in the most appropriate way when faced with challenges in the society. PSO 5 - To contribute to the development of the society by collaborating with stakeholders for mutual benefit.	CO 2 - To understand the clauses and exceptions of Indian contract act. CO 3 - To explain concepts on performance-breach and discharge of contract. CO 4 - To outline the contract of indemnity and guarantee CO 5 - To explain the various provisions of sale of goods act 1930
8	AU232EC1	Elective II(a): Business Environment	•		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development PO 5 - To impart competency to make eligible and employable in the job market	PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	CO 1 - To remember the nexus between environment and business. CO 2 - To apply the knowledge of Political Environment in which the businesses operate. CO 3 - To analyze the various aspects of Social Environment. CO 4 - To evaluate the parameters in Economic Environment. CO 5 - To create a conducive environment for business to operate globally.
9	AU232NM1	Non Major Elective NME II: Consumer Protection	~		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To contribute to the development of the society by collaborating with stakeholders for mutual benefit.	CO 1 - To remember the concept related to consumer protection and awareness CO 2 - To understand the importance of consumer's rights CO 3 - To acquire the skill to face common ethical issues while shopping the good and services CO 4 - To recognize that there are laws and regulations that protect the consumer. CO 5 - To understand the procedure of redress of consumer complaints
10		Skill Enhancement Course SEC I: Digital and Social Media Marketing		~	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level PO 2 - To identify the role and responsibilities of the business leads to social and economic development PO 4 - To recognise and practice different value systems and ethics for sustainable development PO 5 - To ilmpart competency to make eligible and employable in the job market PO 6 - To practical exposure for startup and project promotion	PSO 1 - To become acquainted with commercial knowledge and soft skill to react in the most appropriate way when faced with challenges in the society PSO 2 - To apply theoretical and practical concepts to business practices to produce employable, ethical and innovative professionals to sustain in the dynamic business world. PSO 3 - To encourage the students with add on value based and job oriented courses which ensure them to sustain in the organisation level	CO 1 - To define the prospects of various social media and online platforms in digital marketing CO 2 - To choose different social media marketing tools to establish the business. CO 3 - To identify business goals through advanced analysis and automation tools CO 4 - To outline the measurable and technologically enhanced digital business CO 5 - To apply modern marketing method for online market customizations and optimization
11	AC2031	Major Core III: Advanced Accounting		•	PO 2 - To pursue lifelong learning and continuous improvement of the knowledge and skills with the highest professional and ethical standards	PSO 4 - To recognise and practice different value systems and ethics for sustainable development, PSO 5 - To impart competency to make eligible and employable in the job market	CO 1 - To understand the various aspects of partnership, CO 2 - To identify the methods of preparing capital accounts of partners, CO 3 - To analyse the procedure of preparing partnership accounts on admission, retirement, death and insolvency of partners, CO 4 - To know the methods of distributing the dues of the partners
12	AC2132	Major Core IV: Company Law and Secretarial Practice	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To plan for formation of a company right from promotion to commencement of business, CO 2 - To conduct any kind of company meetings as per requirement CO 3 - To understand the documents that are needed for the formation of a company, CO 4 - To know the provisions given in the Companies Act 2013, CO 5 - To describe the role of company secretary and secretarial practices

13	AC2035	Elective I (a): Principles of Management			PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the features, objectives, principles and functions of management, CO 2 - To draft work related plans and make proper decisions, CO 3 - To discuss the basic features of of staffing, recruitment, selection and training, CO 4 - To apply motivational and leadership theories to improve the leadership qualities, CO 5 - To understand the necessity of business being responsible towards the society
14	AC2036	Elective I (b): Retail Management	~		PO 5 - To impart competency to make eligible and employable in the job market	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the basic concepts and various retail formats, CO 2 - To gain knowledge on consumer behaviour and retailing, CO 3 - To understand the concept of store location, CO 4 - To learn the technique of retail operation and visual merchandising, CO 5 - To understand the concept of e,retailing
15	AC2037	Elective I (c): Logistics and Supply Chain Management		>	PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 2 - To evaluate the elements of logistics management, CO 3 - To understand the IT applications in the field of logistics and supply chain, CO 4 - To know the basic mathematical modelling and quantitative analysis in planning for decisions, CO 5 - To understand the market environment and supplier, user linkages
16	ACM203	Add on Course: Professional English for Commerce and Management-III			PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To apply the knowledge for speaking and writing with confidence, CO 2 - To create academic writing and creativity in digital media, CO 3 - To apply communicate skill with various competence in academic and professional life, CO 4 - To analyze a variety of format including videos, poster making and essay on creativity and imagination, CO 5 - To apply theoretical approaches to the presentation of various activity
17	AC20S1	Self Learning Course: Introduction to goods and Service Tax	•		PO 4 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concept of GST, its benefit, limitations and process of implementations, CO 2 - To identify the transactions covered under GST, the models and structure of GST, CO 3 - To clarify the procedure for registration, amendment, and cancellation of registration,
18	AC2141	Major Core V: Costing			PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concepts, methods and techniques of Cost accounting, CO 2 - To construct cost sheet , Tender, Quotations, CO 3 - To prepare Stores Ledger using FIFO, LIFO, Simple and Weighted average methods as tools for material control, CO 4 - To analyse the procedure of allocation, classification & absorption of overheads
19	AC2142	Major Core VI: Business Communication	~		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession	CO 1 - To learn the way to overcome communication barriers, CO 2 - To develop progressive skills in the usage of business communication, CO 3 - To practice modern forms of communication, CO 4 - To draft job application and curriculum vitae, CO 5 - To attend interview and participate in Group Discussion with confidence, CO 6 - To construct technology,aided communication

20	AC2045	Elective I (a): E-Commerce		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To differentiate traditional commerce from Electronic commerce, CO 2 - To identify the types of technologies and network,
						CO 3 - To describe various Security Tools, Firewalls and protocols, CO 4 - To utilise various E,Payment methods, CO 5 - To perform various online operations
21	AC2046	Elective I (b): Business Ethics		PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the importance of ethics in business, CO 2 - To evaluate the ethical problems faced by managers, evaluate the ethical problems faced by managers. CO 3 - To identify the social responsibility of business, CO 4 - To remember the factors influencing business ethics, CO 5 - To enhance awareness about Global Business
22	AC2047	Elective I (c): Soft Skill Development		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the essentials of soft skills, CO 2 - To understand different ways of developing positive attitude, CO 3 - To apply tips for personality development, CO 4 - To analyse the concept of time and stress management, CO 5 - To analyse the guidelines for career planning and management
23	ACM204	Add on Course : Professional English for Commerce and Managemnet IV		7 PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities PSO 3 - To practice different techniques of communication and apply it in business and profession PSO 5 - To practice different techniques of communication and apply it in business and profession	CO 1 - To define concepts related to communicative and digital competence, CO 2 - To illustrate academic writing and creativity in digital media, CO 3 - To apply communicative skills with competence in the workplace, CO 4 - To understand the importance of professional competence, professional ethics and life skills and to develop entrepreneurial skills, CO 5 - To develop creativity and imagination in lectures, scripts, blogs, e content and short films related to academic and professional life
24	AC2151	Majo Core VII: Corporate Accounting	•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 3 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand the procedures for the issue of shares , CO 2 - To develop a process for redemption of preference shares and determine the value of goodwill and shares by choosing appropriate methods, CO 3 - To prepare Company Balance Sheet and Compute Managerial Remuneration, CO 4 - To construct the restructuring of the capital structure in the Financial Statement of the Company, CO 5 - To explain the procedures related to liquidation of companies and Prepare Statement of Affairs and Liquidators Final Statement
25	AC2152	Major Core VIII: Business Law		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the classifications of contracts, recognize and address the legal issues on Indemnity and Guarantee, CO 2 - To find out the difference between contract and agreements and to understand Quasi Contract, CO 3 - To analyze the elements of Consumer Protection Act, CO 4 - To recognise the importance of Information, Technology in business

26	AC2153	Major CoreIX: Income Tax Law and Practice -I		PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the meaning of Assessment Year, Previous Year and Assessee, CO 2 - To identify the residential status and incidence of tax for Resident and Non, resident, CO 3 - To compute taxable income from salary, CO 4 - To compute taxable income from House Property, CO 5 - To understand the meaning of business and profession and compute taxable income, CO 6 - To identify the short term and long term capital gain and compute taxable capital gain,
27	AC2154	Major Core X: Research Methodology	•	PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concept and different types of research studies, CO 2 - To formulate the research problem for preparing research design, CO 3 - To identify the methods of collecting data, CO 4 - To make use of statistical tools to analyse the data, CO 5 - To preparation of research report
28	AC20PR	Project and Viva Voce	~	PO 6 - To practical exposure for startup and project promotion.	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To select the research problem CO 2 - To collect reviews related to the research problem CO 3 - To prepare questionnaire for data collection CO 4 - To understand the methods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and summarize the findings
29	AC2161	Major Core XV: Management Accounting	•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements,	CO 1 - To elevate the financial statement analysis for strategy decision making, CO 2 - To examine the solvency, turnover and liquidity of a business by using ratios, CO 3 - To analyse the pattern of sources and application of funds, CO 4 - To able to prepare various budgets for the proper functioning of an organization, CO 5 - To evaluate the cash flow and fund flow position of the organization.
30	AC2162	Major Core XVI: Industrial Law	v	PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities	CO 1 - To understand the measures taken for the welfare of the employees under Factories Act 1948, CO 2 - To gain knowledge about procedure for registration and cancellation of Trade Union under Trader Union Act 1926, CO 3 - To describe the impact of industrial regulations on Indian Economy, CO 4 - To calculate the compensation for disabilities as per law, CO 5 - To recognize the need of ESI and ESN Course, CO 6 - To identify the provisions in Bonus Act & Industrial Employment Act
31	AC2163	Major Core XVII: Income Tax Law and Practice -II		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the methods of set,off and carry forward of losses, CO 2 - To guide the tax payers for claiming deductions, CO 3 - To assess rebate for agricultural income, CO 4 - To know the Income Tax filing procedure of an individual, CO 5 - To assess the taxable income and tax liability of an individual
32	AC2164	Major Core XVIII: Human Resource Management and Development	~	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To impart competency to make eligible and employable in the job market	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the concepts and principles of Auditing, CO 2 - To identify various elements of Audit planning, CO 3 - To identify the importance of Vouching, CO 4 - To understand the procedure of verification and valuation of Assets, CO 5 - To analyse the duties, rights and liabilities of an auditor

33	AC2065	Elective IV (a): Organisational Behaviour	•		PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national equirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the organizational behaviour in the working place, CO 2 - To identify one's own personality and perception, CO 3 - To measure the Attitude, Values, Emotions and Moods of Human Beings, CO 4 - To coping with the group members and team building, CO 5 - To learn the organizational Climate and Culture in the business world
34	AC2066	Elective IV (b): Strategic Management		•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understands the conceptandbenefits of strategic management. CO 2 - To identifies and measure the strength and weaknesses of the organisations CO 3 - To formulates the strategies for competitive situation CO 4 - To implement the strategies to achieve the objective of the organisation CO 5 - To measure the performance of the organisation
35	AC2067	Elective IV (c): Enterprise Information System		***************************************	PO 5 - To impart competency to make eligible and employable in the job market	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the role of EIS in business process design CO 2 - To analyse the steps involved in the implementation of Business Process Automation CO 3 - To recognise the features of an ideal ERP System CO 4 - To understand the regulatory and compliance requirements applicable to core banking system CO 5 - To understand the emerging Technologies of E-Commerce and M-Commerce
36	ASK206	Skill Enhancement Course: Preparation for Competitive Examinations,II	•		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, acquire entrepreneurial, legal and managerial skills, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation,	CO 1 - To improve General Knowledge, CO 2 - To acquire computer skills, CO 3 - To improve writing skills
37	AC2011	Major Core I: Financial Accounting -I			PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the rules, principles, concepts, conventions and accounting standards used in accountancy CO 2 - To identify the adjustments in final accounts and the techniques of setting right the errors found in accounts CO 3 - To analyse the methods of ascertaining profit from incomplete records CO 4 - To applying technology for preparing accounts CO 5 - To calculate claims for loss of stock and loss of profit
38	AA2011	Allide I : Business Economics			PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the basic concepts of business economics, CO 2 - To classify different types of demand prevailing in the market, CO 3 - To gain knowledge on consumer behavior and consumer surplus, CO 4 - To analyze the peculiarities of factors of production and the economies and diseconomies of scale, CO 5 - To identify the phases of business cycle
39	ACM201	Add on Course : Professional English for Commerce and Management I			PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements,	CO 1 - To recognise their own ability to improve their own competence in using the language, CO 2 - To use language for speaking with confidence in an intelligible and acceptable manner, CO 3 - To understand the importance of reading for life, read independently unfamiliar texts with comprehension, CO 4 - To understand the importance of writing in academic life

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40	ANM201	Non Major Ellective : Basic Accounting	•		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the concepts, convention and principles of accounting, CO 2 - To identify and prepare various subsidiary books, CO 3 - To prepare error free trial balance, CO 4 - To pass journal entries and prepare ledger accounts
41	AC2021	Major Core II: Financial Accounting - II			PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the accounts of nonprofit organizations, CO 2 - To prepare and analyse departmental trading & profit and loss a/c, CO 3 - To know to techniques and principles of preparing branch accounts, CO 4 - To analyse the accounting procedure of royalty accounting, CO 5 - To understand the methods of calculating interest and procedure of maintaining accounts
42	AA2021	Allide II: Principles of Marketing	•		PO 5 - To impart competency to make eligible and employable in the job market	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities	CO 1 - To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions, CO 5 - To know the recent trends in marketing
43	ACM202	Add on Course : Professional English for Commerce and Managemnet II		•	PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions, CO 5 - To know the recent trends in marketing
44	ANM202	Non Major Elective : Fundamentals of Banking	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the meaning of banker, customer and nature of their relationship, CO 2 - To analyse the types and features of various deposit accounts, CO 3 - To evaluate the functions of Commercial and Reserve banks, CO 4 - To practice modern banking techniques in business and personal life
45	AC2031	Major Core III: Advanced Accounting		•	PO 2 - To pursue lifelong learning and continuous improvement of the knowledge and skills with the highest professional and ethical standards	PSO 4 - To recognise and practice different value systems and ethics for sustainable development, PSO 5 - To impart competency to make eligible and employable in the job market	CO 1 - To understand the various aspects of partnership, CO 2 - To identify the methods of preparing capital accounts of partners, CO 3 - To analyse the procedure of preparing partnership accounts on admission, retirement, death and insolvency of partners, CO 4 - To know the methods of distributing the dues of the partners
46	AC2132	Major Core IV: Company Law and Secretarial Practice	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To plan for formation of a company right from promotion to commencement of business, CO 2 - To conduct any kind of company meetings as per requirement CO 3 - To understand the documents that are needed for the formation of a company, CO 4 - To know the provisions given in the Companies Act 2013, CO 5 - To describe the role of company secretary and secretarial practices

47	AC2035	Elective I (a): Principles of Management		~	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the features, objectives, principles and functions of management, CO 2 - To draft work related plans and make proper decisions, CO 3 - To discuss the basic features of of staffing, recruitment, selection and training, CO 4 - To apply motivational and leadership theories to improve the leadership qualities, CO 5 - To understand the necessity of business being responsible towards the society
48	AC2036	Elective I (b): Retail Management	•		PO 5 - To impart competency to make eligible and employable in the job market	PSO 1 - To To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the basic concepts and various retail formats, CO 2 - To gain knowledge on consumer behaviour and retailing, CO 3 - To understand the concept of store location, CO 4 - To learn the technique of retail operation and visual merchandising, CO 5 - To understand the concept of e-retailing
49	AC2037	Elective I (c): Logistics and Supply Chain Management		~	PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concept of logistic and supply chainmanagement, CO 2 - To evaluate the elements of logistics management, CO 3 - To understand the IT applications in the field of logisticsand supply chain, CO 4 - To know the basic mathematical modelling and quantitative analysis in planning for decisions, CO 5 - To understand the market environment and supplier, user linkages
50	ACM203	Add on Course: Professional English for Commerce and Managemnet III			PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To apply the knowledge for speaking and writing with confidence, CO 2 - To create academic writing and creativity in digital media, CO 3 - To apply communicate skill with various competence in academic and professional life, CO 4 - To analyze a variety of format including videos, poster making and essay on creativity and imagination, CO 5 - To apply theoretical approaches to the presentation of various activity
51	AC20S1	Self Learning Course: Introduction to Goods and Service Tax	•		PO 4 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concept of GST, its benefit, limitations and process of implementations, CO 2 - To identify the transactions covered under GST, the models and structure of GST, CO 3 - To clarify the procedure for registration, amendment, and cancellation of registration,
52	AC2141	Major Core V: Costing		•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concepts, methods and techniques of Cost accounting, CO 2 - To construct cost sheet , Tender, Quotations, CO 3 - To prepare Stores Ledger using FIFO, LIFO, Simple and Weighted average methods as tools for material control, CO 4 - To analyse the procedure of allocation, classification & absorption of overheads
53	AC2142	Major Core VI: Business Communication	•		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession	CO 1 - To learn the way to overcome communication barriers, CO 2 - To develop progressive skills in the usage of business communication, CO 3 - To practice modern forms of communication, CO 4 - To draft job application and curriculum vitae, CO 5 - To attend interview and participate in Group Discussion with confidence, CO 6 - To construct technology,aided communication

54	AC2045	Elective I (a): E-Commerce		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To differentiate traditional commerce from Electronic commerce, CO 2 - To identify the types of technologies and network, CO 3 - T odescribe various Security Tools, Firewalls and protocols, CO 4 - To utilise various E,Payment methods, CO 5 - To perform various online operations
55	AC2046	Elective I (b): Business Ethics	•	PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the importance of ethics in business, CO 2 - To evaluate the ethical problems faced by managers, evaluate the ethical problems faced by managers, CO 3 - To identify the social responsibility of business, CO 4 - To remember the factors influencing business ethics, CO 5 - To enhance awareness about Global Business
56	AC2047	Elective I (c): Soft Skill Development		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the essentials of soft skills, CO 2 - To understand different ways of developing positive attitude, CO 3 - To apply tips for personality development, CO 4 - To analyse the concept of time and stress management, CO 5 - To analyse the guidelines for career planning and management
57	ACM204	Add on Course : Professional English for Commerce and Managemnet IV		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities PSO 3 - To practice different techniques of communication and apply it in business and profession PSO 5 - To practice different techniques of communication and apply it in business and profession	CO 1 - To define concepts related to communicative and digital competence, CO 2 - To illustrate academic writing and creativity in digital media, CO 3 - To apply communicative skills with competence in the workplace, CO 4 - To understand the importance of professional competence, professional ethics and life skills and to develop entrepreneurial skills, CO 5 - To develop creativity and imagination in lectures, scripts, blogs, e content and short films related to academic and professional life
58	AC2151	Majo Core VII: Corporate Accounting	•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 3 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand the procedures for the issue of shares , CO 2 - To develop a process for redemption of preference shares and determine the value of goodwill and shares by choosing appropriate methods, CO 3 - To prepare Company Balance Sheet and Compute Managerial Remuneration, CO 4 - To construct the restructuring of the capital structure in the Financial Statement of the Company, CO 5 - To explain the procedures related to liquidation of companies and Prepare Statement of Affairs and Liquidators Final Statement
59	AC2152	Major Core VIII: Business Law		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the classifications of contracts, recognize and address the legal issues on Indemnity and Guarantee, CO 2 - To find out the difference between contract and agreements and to understand Quasi Contract, CO 3 - To analyze the elements of Consumer Protection Act, CO 4 - To recognise the importance of Information, Technology in business

60	AC2153	Major CoreIX: Income Tax Law and Practice , I		PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the meaning of Assessment Year, Previous Year and Assessee, CO 2 - To identify the residential status and incidence of tax for Resident and Non, resident, CO 3 - To compute taxable income from salary, CO 4 - To compute taxable income from House Property, CO 5 - To understand the meaning of business and profession and compute taxable income, CO 6 - To identify the short term and long term capital gain and compute taxable capital gain,
61	AC2154	Major Core X: Research Methodology	~	PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concept and different types of research studies, CO 2 - To formulate the research problem for preparing research design, CO 3 - To identify the methods of collecting data, CO 4 - To make use of statistical tools to analyse the data, CO 5 - To preparation of research report
62	AC20PR	Project and Viva Voce	~	PO 6 - To gain practical exposure for startup and project promotion.	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To select the research problem CO 2 - To collect reviews related to the research problem CO 3 - To prepare questionnaire for data collection CO 4 - To understand the methods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and summarize the findings
63	AC2061	Major Core XV: Management Accounting		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements,	CO 1 - To elevate the financial statement analysis for strategy decision making, CO 2 - To examine the solvency, turnover and liquidity of a business by using ratios, CO 3 - To analyse the pattern of sources and application of funds, CO 4 - To able to prepare various budgets for the proper functioning of an organization, CO 5 - To evaluate the cash flow and fund flow position of the organization.
64	AC2062	Major Core XVI: Industrial Law	•	PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities	CO 1 - To understand the measures taken for the welfare of the employees under Factories Act 1948, CO 2 - To gain knowledge about procedure for registration and cancellation of Trade Union under Trader Union Act 1926, CO 3 - To describe the impact of industrial regulations on Indian Economy, CO 4 - To calculate the compensation for disabilities as per law, CO 5 - To recognize the need of ESI and ESN Course, CO 6 - To identify the provisions in Bonus Act & Industrial Employment Act
65	AC2063	Major Core XVII: Income Tax Law and Practice , II	•	PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the methods of set,off and carry forward of losses, CO 2 - To guide the tax payers for claiming deductions, CO 3 - To assess rebate for agricultural income, CO 4 - To know the Income Tax filing procedure of an individual, CO 5 - To assess the taxable income and tax liability of an individual

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88	AC2064	Major Core XVIII: Human Resource Management and Development					PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the concept, features and new trend in human resource management, CO 2 - To analyse the environmental factors influencing human resource management, CO 3 - To evaluate the organizational process and the structure of Human Resource Department, CO 4 - To understand career planning and the process of career development. CO 5 - To identify the parameters of training and development
67	AC2065	Elective IV (a): Organisational Behaviour		~			PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national equirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the organizational behaviour in the working place, CO 2 - To identify one's own personality and perception, CO 3 - To measure the Attitude, Values, Emotions and Moods of Human Beings, CO 4 - To coping with the group members and team building, CO 5 - To learn the organizational Climate and Culture in the business world
68	AC2066	Elective IV (b): Strategic Management					PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the conceptandbenefits of strategic management. CO 2 - To identifies and measure the strength and weaknesses of the organisations CO 3 - To formulate the strategies for competitive situation CO 4 - To implement the strategies to achieve the objective of the organisation CO 5 - To measure the performance of the organisation
69	AC2067	Elective IV (c): Enterprise Information System					PO 5 - To impart competency to make eligible and employable in the job market	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the role of EIS in business process design CO 2 - To analyse the steps involved in the implementation of Business Process Automation CO 3 - To recognise the features of an ideal ERP System CO 4 - To understand the regulatory and compliance requirements applicable to core banking system CO 5 - To understand the emerging Technologies of E-Commerce and M-Commerce
70	ASK206	Skill Enhancement Course: Preparation for Competitive Examinations,II	~				PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, acquire entrepreneurial, legal and managerial skills, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation,	CO 1 - To improve General Knowledge, CO 2 - To acquire computer skills, CO 3 - To improve writing skills
71	AC2011	Major Core I: Financial Accounting,I		•			knowledge of accounting and acquire skills	PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 5 - To develop necessary professional knowledge and skills in	CO 1 - To understand the rules, principles, concepts, conventions and accounting standards used in accountancy CO 2 - To identify the adjustments in final accounts and the techniques of setting right the
								professional knowledge and skills in academic, business and research.	accounts and the techniques of setting right the errors found in accounts CO 3 - To analyse the methods of ascertaining profit from incomplete records CO 4 - To applying technology for preparing accounts CO 5 - To calculate claims for loss of stock and loss of profit

72	AA2011	Allide I:	- 1	_		PO 2 - To identify the role and	PSO 2 - To apply different concepts	CO 1 - To understand the basic concepts of
		Business Economics				responsibilities of the business leads to social and economic development	in business to start and manage business and realizes the social Responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	business economics, CO 2 - To classify different types of demand prevailing in the market, CO 3 - To gain knowledge on consumer behavior and consumer surplus, CO 4 - To analyze the peculiarities of factors of production and the economies and diseconomies of scale, CO 5 - To identify the phases of business cycle
73	ACM201	Add on Course: Professional English for Commerce and Management I				PO 5 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To recognise their own ability to improve their own competence in using the language, CO 2 - To use language for speaking with confidence in an intelligible and acceptable manner, CO 3 - To understand the importance of reading for life, read independently unfamiliar texts with comprehension, CO 4 - To understand the importance of writing in academic life
74	ANM201	Non Major Elective : Basic Accounting		*		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the concepts, convention and principles of accounting, CO 2 - To identify and prepare various subsidiary books, CO 3 - To prepare error free trial balance, CO 4 - To pass journal entries and prepare ledger accounts
75	AC2021	Major Core II: Financial Accounting,II		`		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 -To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the accounts of nonprofit organizations, CO 2 - To prepare and analyse departmental trading & profit and loss a/c, CO 3 - To know to techniques and principles of preparing branch accounts, CO 4 - To analyse the accounting procedure of royalty accounting, CO 5 - To understand the methods of calculating interest and procedure of maintaining accounts
76	AA2021	Allide II: Principles of Marketing		`		PO 5 - To impart competency to make eligible and employable in the job market	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities	CO 1 - To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions, CO 5 - To know the recent trends in marketing
77	ACM202	Add on Course II: Professional English for and Management II			•	PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions, CO 5 - To know the recent trends in marketing
78	ANM202	Non Major Elective: Fundamental of Banking	~			PO 5 - To develop necessary professional knowledge and skills in academic, business and research	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the meaning of banker, customer and nature of their relationship, CO 2 - To analyse the types and features of various deposit accounts, CO 3 - To evaluate the functions of Commercial and Reserve banks, CO 4 - To practice modern banking techniques in business and personal life
79	AC2031	Major Core III: Advanced Accounting		~		PO 2 - To pursue lifelong learning and continuous improvement of the knowledge and skills with the highest professional and ethical standards	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the various aspects of partnership, CO 2 - To identify the methods of preparing capital accounts of partners, CO 3 - To analyse the procedure of preparing partnership accounts on admission, retirement, death and insolvency of partners, CO 4 - To know the methods of distributing the dues of the partners

80	AC2032	Major Core IV: Banking Theory Law & Practice	•		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the relationship between banker and customer, CO 2 - To identify various types of bank customers, CO 3 - To analyse various elements of negotiable instruments, CO 4 - To know the types of banks and their functions, CO 5 - To know the Innovative Banking Services (IBS), CO 6 - To identity various subsidiary services available to customers
81	AC2033	Major Core V: Company Law & Secretarial Practice	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 3 - To understand the documents that are needed for the formation of a company, CO 4 - To know the provisions given in the Companies Act 2013, CO 5 - To describe the role of company secretary and secretarial practices
82	AC2034	Major Core VI: Business Statistics			PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities, PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand about the data and sampling methods, CO 2 - To explain the primary concepts of measures of central tendency CO 3 - To demonstrate the ability to solve problems in Correlation and Regression, CO 4 - To calculate the Index numbers like Cost of living Index, Fixed base and Chain base Index, CO 5 - To apply the concepts to solve problems in commerce and business CO 6 - To understand the uses of averages and Rank correlation coefficient
83	AC2035	Elective I (a): Principles of Management	~		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level , PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the features, objectives, principles and functions of management, CO 2 - To draft work related plans and make proper decisions, CO 3 - To discuss the basic features of of staffing, recruitment, selection and training, CO 4 - To apply motivational and leadership theories to improve the leadership qualities, CO 5 - To understand the necessity of business being responsible towards the society
84	AC2036	Elective I (b): Retail Management		•	PO 5 - To impart competency to make eligible and employable in the job market	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the basic concepts and various retail formats, CO 2 - To gain knowledge on consumer behaviour and retailing, CO 3 - To understand the concept of store location, CO 4 - To learn the technique of retail operation and visual merchandising, CO 5 - To understand the concept of e,retailing

85	AC2037	Elective I (c):		~	PO 2 - To identify the role and	PSO 1 - To develop competency in	CO 1 - To understand the concept of logistic
	AC2031	Logistics and Supply Chain Management			responsibilities of the business leads to social and economic development	rSO 1- To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - 10 understand the concept of logistic and supply chain management, CO 2 - To evaluate the elements of logistics management, CO 3 - To understand the IT applications in the field of logistics and supply chain, CO 4 - To know the basic mathematical modelling and quantitative analysis in planning for decisions, CO 5 - To understand the market environment and supplier, user linkages
86	ACM203	Add on Course: Professional English for Commerce and Management		~	PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To apply the knowledge for speaking and writing with confidence, CO 2 - To create academic writing and creativity in digital media, CO 3 - To apply communicate skill with various competence in academic and professional life, CO 4 - To analyze a variety of format including videos, poster making and essay on creativity and imagination, CO 5 - To apply theoretical approaches to the presentation of various activity
87	AC20S1	Self Learning Course: Introduction to Goods and Service Tax	•		PO 4 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 2 - To understand the concept of GST, its benefit, limitations and process of implementations, CO 3 - To identify the transactions covered under GST, the models and structure of GST, CO 4 - To clarify the procedure for registration, amendment, and cancellation of registration,
88	AC2041	Major Core VII: Costing			PO 1 - To uderstand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the concepts, methods and techniques of Cost accounting, CO 2 - To construct cost sheet , Tender, Quotations, CO 3 - To prepare Stores Ledger using FIFO, LIFO, Simple and Weighted average methods as tools for material control, CO 4 - To analyse the procedure of allocation, classification & absorption of overheads
89	AC2042	Major Core VIII: Auditing			PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PO 3 - To impart competency to make eligible and employable in the job market	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To evelop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the concepts and principles of Auditing, CO 2 - To identify various elements of Audit planning , CO 3 - To identify the importance of Vouching, CO 4 - To understand the procedure of verification and valuation of Assets, CO 5 - To analyse the duties, rights and liabilities of an auditor
90	AC2043	Major Core IX: Business Communication		′	PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 3 - To practice different techniques of communication and apply it in business and profession	CO 1 - To learn the way to overcome communication barriers, CO 2 - To develop progressive skills in the usage of business communication, CO 3 - To practice modern forms of communication, CO 4 - To draft job application and curriculum vitae, CO 5 - To attend interview and participate in Group Discussion with confidence, CO 6 - To construct technology,aided communication
91	AC2044	Major Core X: Business Mathematics			PO 1 - To apply appropriate theory and scientific knowledge to participate in activities that support humanity and economic development nationally and globally, developing as leaders in their fields of expertise	PSO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level, PSO 2 - To identify the role and responsibilities of the business leads to social and economic development, PSO 5 - To impart competency to make eligible and employable in the job market	CO 1 - To recall the basic formulae and definitions and acquire knowledge in mathematics, CO 2 - To apply the concepts to obtain the logarithmic value of a number, CO 3 - To understand the fundamental concepts about Sets and interpret with Venn diagrams, CO 4 - To explain the properties of matrices and solve problems, CO 5 - To understand the concepts of Simple Interest, Compound Interest and Discount and apply in real life situations, CO 6 - To choose the suitable probability distribution corresponding to a given data

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92	AC2045	Elective II (a): E-Commerce		✓ PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To differentiate traditional commerce from Electronic commerce, CO 2 - To identify the types of technologies and network, CO 3 - To describe various Security Tools, Firewalls and protocols, CO 4 - To utilise various E,Payment methods, CO 5 - To perform various online operations
93	AC2046	Elective II (b): Business Ethics	•	PO 4 - To recognise and practice different value systems and ethics for sustainable development	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the importance of ethics in business, CO 2 - To evaluate the ethical problems faced by managers, CO 3 - To identify the social responsibility of business, CO 4 - To remember the factors influencing business ethics, CO 5 - To enhance awareness about Global Business
94	AC2047	Elective II (c): Soft Skill Development		PO 5 - To impart competency to make eligible and employable in the job market	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the essentials of soft skills, CO 2 - To understand different ways of developing positive attitude, CO 3 - To apply tips for personality development, CO 4 - To analyse the concept of time and stress management, CO 5 - To analyse the guidelines for career planning and management
95	ACM204	Add on Course: Professional English for Commerce and Management IV		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 1 - To develop competency in students to make them employable in the global market and to equip themselves a successful entrepreneurs, PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities PSO 3 - To practice different techniques of communication and apply it in business and profession PSO 5 - To practice different techniques of communication and apply it in business and profession	CO 1 - To define concepts related to communicative and digital competence, CO 2 - To illustrate academic writing and creativity in digital media, CO 3 - To apply communicative skills with competence in the workplace, CO 4 - To understand the importance of professional competence, professional ethics and life skills and to develop entrepreneurial skills, CO 5 - To develop creativity and imagination in lectures, scripts, blogs, e content and short films related to academic and professional life
96	AC1751	Major Core XI: Corporate Accounting		PO 1 - To understand the role of business and its implications on society,recognize different value systems and ethics, PO 7 - To understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts conventions and provisions	CO 1 - To understand the procedures for the issue of shares , CO 2 - To develop a process for redemption of preference shares and determine the value of goodwill and shares by choosing appropriate methods, CO 3 - To prepare Company Balance Sheet and Compute Managerial Remuneration, CO 4 - To construct the restructuring of the capital structure in the Financial Statement of the Company, CO 5 - To explain the procedures related to liquidation of companies and Prepare Statement of Affairs and Liquidators Final Statement
97	AC1752	Major Core XII: Commercial Law		PO 1 - To understand the role of business and its implications on society,recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions	CO 1 - To understand the procedures for the issue of shares, CO 2 - To identify the methods of valuation of Goodwill and shares, CO 3 - To evaluate the performance of business, CO 4 - To calculate purchase consideration in case of Amalgamation, Absorption and reconstruction, CO 5 - To differentiate liquidation from insolvency and the preparation of liquidator's final statement
98	AC1753	Major Core XIII: Income Tax Law and Practice I		PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the significance of preparing partnership account, CO 2 - To understand the procedure for preparing capital accounts, CO 3 - To prepare accounts on admission, retirement, death and insolvency of partners and sale of partnership firm, CO 4 - To analyse and estimate the impact of insolvency of one or more partners, CO 5 - To evaluate the performance of partnership business

MAC1755 Bestive I (s): WAC1755 Bestives (b): Bestives (b)	99	AC1754	Elective I (a): E-Commerce			~	PO 4 - To identify the avenues of marketing and banking both traditional and modern &	PSO 2 - To apply different concepts in business to start and manage	CO 1 - To differentiate traditional commerce from,utilize the techniques of Electronic
and its implications on society. Business Environment Rusiness E							and banking both traditional and modern	Responsibilities PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 2 - To describe various E, securities, CO 3 - To identify the Pro's and Con's of online, CO 4 - To perform various online operations shopping, Electronic Commerce,
Introduction to Goods and Service Tax Service Tax Service Tax Po 6 - To identify the avenues of marketing and banking both traditional and modern and banking both traditional and modern strategies and practices of costing, banking, economics, marketing, management, and titing and taxation Po 3 - To develop necessary professional knowledge and skills in academic, business and research. Po 3 - To practical exposure for statrup and project promotion. Po 5 - To practical exposure for statrup and project promotion. Po 5 - To practical exposure for statrup and project promotion. Po 5 - To practical exposure for statrup and project promotion. Po 5 - To develop necessary professional knowledge and skills in academic, business and research. Po 5 - To practice different conjugate to the research problem and toxation Po 5 - To practice different conjugate to the research problem and collection and collect the data old-collection and collect to data old-collection and collection and collection and collect to data old-collection and collection and collec	100	AC1755					and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions	in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing	and components of business environment, CO 2 - To identify the elements strategies and impact of culture and social environment, CO 3 - To analyse the five years plans and its impact on economy, CO 4 - To recognize various types of financial institution and their role on economic development, CO 5 - To understand the function of SEBI, CO 6 - To evaluate the legal & political
project promotion. project promotion. project promotion. professional knowledge and skills in academic, business and research problem scearch problem. CO 2 - To collect reviews related to the scearch problem. CO 3 - To prepare questionnaire for data collection. CO 4 - To understand the nethods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and summarize the findings. PO 5 - To develop the skills and techniques in the conceptual knowledge of accounting and acquire skills of maintaining accounts. PO 5 - To develop the skills and techniques of communication and apply it in business and personal life statistical tools in academics. PO 5 - To develop the skills and techniques in the statistical tools in academics. PO 5 - To develop the skills and techniques of communication and apply it in business and personal life. PO 2 - To understand the conceptual knowledge of accounting and acquire skills statements of business since and compound interest was and ethnics, understand the moral dimensions and accounting and acquire skills. PO 3 - To recegnize different value systems and ethnics, understand the moral dimensions and accounting accounting accounting and accounting and accounting accounting accounting and accounting accounting and accounting acc	101	AC1756	Introduction to Goods and		•		knowledge of accounting and acquire skills of maintaining accounts, PO 6 - To identify the avenues of marketing	professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing	-
PO 2 - To understand the conceptual knowledge of accounting and acquire skills, of maintaining accounts, PO 5 - To develop the skills and techniques of communication and apply it in business and profession, PO 5 - To develop the skills and techniques of communication and apply it in business and profession, PO 5 - To develop the skills and techniques of communication and apply it in business and profession, PO 5 - To develop the skills and techniques of communication and apply it in business and profession, PO 5 - To use mathematical and statistical tools in a cademics, business and research subsises and re	102	AC17PR	Project and Viva Voce		•			professional knowledge and skills in	CO 2 - To collect reviews related to the research problem CO 3 - To prepare questionnaire for data collection CO 4 - To understand the methods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and
Management Accounting Accounting principles, concepts and ethics, understand the moral dimensions and accept responsibility Major Core XV: Industrial Law Major Core XV: Indu	103	ASK175	Preparation for Competitive	>			knowledge of accounting and acquire skills of maintaining accounts, PO 5 - To develop the skills and techniques of communication to be successful in	techniques of communication and apply it in business and profession, PSO 7 - To use mathematical and statistical tools in academics,	CO 1 - To understand and analyse verbal and non verbal reasoning, CO 2 - To enhance numerical skills, evaluate clerical aptitude skills, CO 3 - To improve communicative skills, CO 4 - To calculate percentage, discount
Industrial Law Industrial Law managerial skills			Management Accounting			•	knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	statements of business using accounting principles, concepts , conventions and provisions, , PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the objectives and functions of management accounting, CO 2 - To differentiate management accounting from financial accounting, CO 3 - To evaluate the financial position of a concern through fund flow statement and cash flow statement, CO 4 - To understand the concepts of budgeting and budgetary control and its role in management decision making, CO 5 - To estimate the future performance of the concern using managerial costing techniques
& Industrial Employment Act	105	AC1762			•		managerial skills	employer, employee, investors and	the welfare of the employees under Factories Act 1948, CO 2 - To gain knowledge about procedure for registration and cancellation of Trade Union under Trader Union Act 1926, CO 3 - To describe the impact of industrial regulations on Indian Economy, CO 4 - To calculate the compensation for disabilities as per law, CO 5 - To recognize the need of ESI and ESN Course, CO 6 - To identify the provisions in Bonus Act

106	AC1763	Major Core XVI: Income Tax Law and Practice		PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand income from other sources and kinds of securities, CO 2 - To compute set,off and carry forward of losses, clubbing and aggregation of income, CO 3 - To identify the deductions from Gross Total Income, CO 4 - To understand returns, filing of return of income, due date, kinds of assessment, assessment procedure, CO 5 - To identify assessment of individuals, rate of tax, CO 6 - To compute income and tax liability of individuals
107	AC1764	Major Core XVII: Human Resource Management		PO 1 - To understand the role of business and its implications on society, PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 2 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 1 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To understand the objectives, scope, functions and environment of Human Resource Management, CO 2 - To understand the methods of data collection, techniques of job design and sources of recruitment, CO 3 - To analyze the selection process and induction programme, CO 4 - To evaluate the need as well as areas of training, CO 5 - To understand the purpose, process and problems in performance appraisal.
108	AC1765	Elective II (a): Organisational Behaviour	,	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 6 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 5 - To practice different techniques of communication and apply it in business and profession	CO 1 - To analyze the elements of organizational & industrial behavior, CO 2 - To understand the concept and different theories of personality & group dynamics, CO 3 - To analyse the determinants and effects of job satisfaction, CO 4 - To analyse the source and effects of frustration & conflicts, CO 5 - To understand the causes and consequences of stress management
109	AC1766	Elective II (b): Fundamentals of Investments	,	PO 4 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation	CO 1 - To describe the nature of an investment programme, CO 2 - To analyse various approaches to equity analysis, CO 3 - To identify fixed income securities, CO 4 - To discuss the significance of portfolio analysis and financial derivatives, CO 5 - To describe the measures taken by SEBI to protect
110	AC1767	Elective II (c): Entrepreneurship	,	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand various dimensions of entrepreneurship, CO 2 - To express the contemporary role models in Indian business, CO 3 - To learn the procedure for preparing project reports, CO 4 - To identify the key elements of good business plan CO 5 - To identify the sources of mobilizing resources to start the business
111	ASK176	Skill Based Course: Preparation for Competitive Examinations-II	~	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, acquire entrepreneurial, legal and managerial skills, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation,	CO 1 - To improve General Knowledge, CO 2 - To acquire computer skills, CO 3 - To improve writing skills
112	AC2011	Major Core I: Financial Accounting,I		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 3 - To practice different techniques of communication and apply it in business and profession, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the rules, principles, concepts, conventions and accounting standards used in accountancy, CO 2 - To identify the adjustments in final accounts and the techniques of setting right the errors found in accounts, CO 3 - To analyse the methods of ascertaining profit from incomplete records, CO 4 - To applying technology for preparing accounts, CO 5 - To calculate claims for loss of stock and loss of profit

113	AA2011	Allied I: Business Economics	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 2 - To apply different concepts in business to start and manage business and realizes the social responsibilities, PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To understand the basic concepts of business economics, CO 2 - To classify different types of demand prevailing in the market, CO 3 - To gain knowledge on consumer behavior and consumer surplus, CO 4 - To analyze the peculiarities of factors of production and the economies and
114	ACM201	Add on Course : Professional English	~		PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	diseconomies of scale, CO 5 - To identify the phases of business cycle CO 1 - To recognise their own ability to improve their own competence in using the language, CO 2 - To use language for speaking with confidence in an intelligible and acceptable manner, CO 3 - To understand the importance of
115	ANM201	Non Major Elective : Basic Accounting	~		PO 1 - To understand the conceptual knowledge of accounting and acquire skills to become leaders in their fields of expertise at the global level	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements, PSO 5 - To develop necessary	reading for life, read independently unfamiliar texts with comprehension, CO 4 - To understand the importance of writing in academic life CO 1 - To understand the concepts, convention and principles of accounting, CO 2 - To identify and prepare various subsidiary books, CO 3 - To prepare error free trial balance,
116	AC2021	Major Core II:	~		PO 1 - To understand the conceptual	professional knowledge and skills in academic, business and research PSO 5 - To develop necessary	CO 4 - To pass journal entries and prepare ledger accounts CO 1 - To understand the accounts of nonprofit
	ACMI	Financial Accounting II			to become leaders in their fields of expertise at the global level, PO 5 - To impart competency to make eligible and employable in the job market	professional knowledge and skills in academic, business and research.	co 1 - To the transition to the country of the coun
117	AA2021	Allide II: Principles of Marketing	*		PO 5 - To impart competency to make eligible and employable in the job market	PSO 2 - To apply different concepts in business to start and manage business and realizes the social Responsibilities	CO 1 - To To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions,
118	ACM202	Addon Coursr : Professional English		~	PO 3 - To acquire entrepreneurial, legal, managerial and communication skills to be successful in business and personal life	PSO 4 - To enhance practical knowledge to practice business ethics in order to meet the national requirements	CO 1 - To understand the elements and approaches of modern marketing, CO 2 - To understand the procedure of market segmentation and buying motives, CO 3 - To evaluate the elements of product and product life cycle, CO 4 - To summarize the factors of pricing and sales promotions, CO 5 - To know the recent trends in marketing
119	ANM202	Non Major Elective : Fundamental of Banking	~		PO 2 - To identify the role and responsibilities of the business leads to social and economic development	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research	CO 1 - To understand the meaning of banker, customer and nature of their relationship, CO 2 - To analyse the types and features of various deposit accounts, CO 3 - To evaluate the functions of Commercial and Reserve banks, CO 4 - To practice modern banking techniques in business and personal life
120	AC1731	Major Core III: Advanced Accounting	~		PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 6 - To improve competency to make eligible and employable in the job market, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 10 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements	CO 1 - To understand the various aspects of partnership, CO 2 - To identify the methods of preparing capital accounts of partners, CO 3 - To analyse the procedure of preparing partnership accounts on admission, retirement, death and insolvency of partners, CO 4 - To know the methods of distributing the dues of the partners

121	AC1732	Major Core IV: Indian Banking System		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the relationship between banker and customer, CO 2 - To identify various elements of negotiable instruments, CO 3 - To identify the significance of crossing and endorsement, CO 4 - To evaluate the functions of RBI and commercial banks, CO 5 - To analyse the Innovative Banking Services, CO 6 - To understand various components of Non, Banking Financial Institutions(NBFI), CO 7 - To analyse contribution of banking sector towards Economic Development
122	AC1733	Major Core V: Company Law		PO 1 - To understand the role of business and its implications on society, PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To describe the characteristics of companies, both private and public, CO 2 - To describe the documents required to register a joint stock company, CO 3 - To understand the procedure for conducting different kinds of meetings, CO 4 - To gain knowledge on winding up.
123	AC1734	Major Core VI : Business Statistics		PO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PO 3 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PO 7 - To use mathematical and statistical tools in academics, business and research	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 6 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 7 - To practice different techniques of communication and apply it in business and profession,use mathematical and statistical tools in academics, business and research	CO 1 - To explain the primary concepts of measures of central tendency, CO 2 - To demonstrate the ability to solve problems in Correlation and Regression, CO 3 - To apply the concepts to solve problems in commerce and business, CO 4 - To differentiate between probability and conditional probability and compute according to the requirement, CO 5 - To differentiate between probability and conditional probability and compute according to the requirement,
124	AA1731	Allide III: Basics of Business and Stock Exchange		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the scope, objectives and essentials of business, CO 2 - To understand the forms of business enterprises, CO 3 - To describe the concept, forms and policies in pricing, CO 4 - To analyze the list of securities in stock exchange, CO 5 - To summarize the investors' problems and remedial measures
125	AC17S1	Self Learning Course: Advertising		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts	PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concepts of advertising, CO 2 - To analyse the performance of different types of advertising media, CO 3 - To prepare advertising schedule and budget, CO 4 - To understand the process involved in advertising, CO 5 - To measure advertising effectiveness, CO 6 - To understand buying motives of customers
126	AC1741	Major Core VII: Cost Accounting		PO 3 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements.	CO 1 - To understand the importance of costing in companies, CO 2 - To measure the levels of stock taking system, CO 3 - To understand the importance of material control, construct cost sheet, Tender, Quotations, CO 4 - To evaluate various methods of remuneration, CO 5 - Tounderstand the procedure of allocation, classification & absorption of overheads.

127	AC1742	Major Core VIII: Auditing and Corporate Governance		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, recognize different value systems and ethics, PO 7 - To understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs.	CO 1 - To understand the importance of auditing accounts, CO 2 - To describe various aspects of vouching, CO 3 - To evaluate the traits of company auditor, CO 4 - To appraise the nature of internal check and audit,test the corporate social responsibilities in business world, CO 5 - To manage the issues of Corporate Governance
128	AC1743	Major Core IX: Business Communication		PO 5 - To develop the skills and techniques of communication to be successful in business and personal life, PO 6 - To improve competency to make eligible and employable in the job market	PSO 7 - To practice different techniques of communication and apply it in business and profession, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To develop communication skills and use of electronic media in business communication, learn the way to overcome communication barriers, CO 2 - To practice modern forms of communication, CO 3 - To formulate job application and curriculum vitae, CO 4 - To attend interview and participate in Group Discussion with confidence, CO 5 - To construct systematic business report
129	AC1744	Major Core X: Business Mathematics		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts,	PSO 5 - To To understand the role of business and its implications on society, PSO 6 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PSO 7 - To develop the skills and techniques of communication to be successful in business and personal life, PSO 8 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility.	CO 1 - To recall the basic formulae and definitions and acquire knowledge in mathematics, solve first, second order equations and simultaneous linear equations to determine the values of the unknowns, CO 2 - To learn the fundamental concepts about Sets and interpret with Venn diagrams, CO 3 - To explain the properties of matrices and solve problems, CO 4 - To understand the concepts of Simple Interest, Compound Interest and Discount and apply in real life situations, CO 5 - To formulate an LPP and solve optimization problems using graphical method
130	AA1744	Allide VI: Principles of Management	•	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 6 - To improve competency to make eligible and employable in the job market,	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, costing, banking, economics, marketing, management, auditing and taxation, PSO 5 - To develop their competency to make them employable in the global market, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs	CO 1 - To understand the features, objectives, principles of business, CO 2 - To understand the functions of Management, CO 3 - To describe the forms of organization, CO 4 - Toanalyse the concept of centralization and decentralization of authority, CO 5 - To discuss the features, components, importance in staffing, recruitment, selection and training, CO 6 - To apply motivational and leadership theories to develop leadership qualities.
131	AC17S2	Self Learning Course : Salesmanship	•	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts PO 5 - To develop the skills and techniques of communication to be successful in business and personal life PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 5 - To develop their competency to make them employable in the global market PSO 6 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs	CO 1 - To understand the fundamentals of successful selling CO 2 - To identify the traits of salesmen CO 3 - To analyse the buying motives of the target audience CO 4 - To describe the role of salesmen in the buying process
132	AC1751	Major Core XI: Corporate Accounting		PO 1 - To understand the role of business and its implications on society, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 3 - To prepare financial statements of business using accounting principles, concepts , conventions and provisions	CO 1 - To understand the procedures for the issue of shares, CO 2 - To identify the methods of valuation of Goodwill and shares, CO 3 - To evaluate the performance of business, CO 4 - To calculate purchase consideration in case of Amalgamation, Absorption and reconstruction, CO 5 - To differentiate liquidation from insolvency and the preparation of liquidator's final statement.

133	AC1752	Major Core XII:		~		PO 1 - To understand the role of business	PSO 1 - To apply different concepts	CO 1 - To understand the procedures for the
133	AC1/32	Major Core XII: Commercial Law				PO 1 - 10 understand the role of business and its implications on society,recognize different value systems and ethics, PO 7 - To understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts , conventions and provisions	CO 1 - To understand the procedures for the issue of shares, CO 2 - To identify the methods of valuation of Goodwill and shares, CO 3 - To evaluate the performance of business, CO 4 - To calculate purchase consideration in case of Amalgamation, Absorption and reconstruction,
								inconstruction. (CO 5 - To differentiate liquidation from insolvency and the preparation of liquidator's final statement
134	AC1753	Major Core XIII: Income Tax Law and Practice		`		PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand the significance of preparing partnership account, CO 2 - To understand the procedure for preparing capital accounts, CO 3 - To prepare accounts on admission, retirement, death and insolvency of partners and sale of partnership firm, CO 4 - To analyse and estimate the impact of insolvency of one or more partners, CO 5 - To evaluate the performance of partnership business
135	AC1754	Elective I (a): E-Commerce			•	PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 6 - To identify the avenues of marketing and banking both traditional and modern	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To differentiate traditional commerce from utilize the techniques of Electronic Commerce, CO 2 - To describe various E, Securities, CO 3 - To identify the Pro's and Con's of online, CO 4 - To perform various online operations shopping Electronic Commerce,
136	AC1755	Elective I (b): Business Environment		~		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility,	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the nature , importance and components of business environment, CO 2 - To identify the elements strategies and impact of culture and social environment, CO 3 - To analyse the five years plans and its impact on economy, CO 4 - To recognize various types of financial institution and their role on economic development, CO 5 - To understand the function of SEBI, CO 6 - To evaluate the legal & political environment and the effect of MRTP
137	AC1756	Elective I (c): Introduction to Goods and Service Tax		~		PO 4 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concept of GST, its benefit, limitations and process of implementations, CO 2 - To identify the transactions covered under GST, the models and structure of GST, CO 3 - To clarify the procedure for registration, amendment, and cancellation of registration,
138	AC17PR	Project and Viva Voce		~		PO 6 - To practical exposure for startup and project promotion.	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To select the research problem CO 2 - To collect reviews related to the research problem CO 3 - To prepare questionnaire for data collection CO 4 - To understand the methods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and summarize the findings
139	ASK175	Skill Based Course: Preparation for Competitive Examinations-I	•			PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 6 - To practice different techniques of communication and apply it in business and profession,use mathematical and statistical tools in academics, business and research	CO 1 - To understand and analyse verbal and non verbal reasoning, CO 2 - To enhance numerical skills, evaluate clerical aptitude skills, CO 3 - To improve communicative skills, CO 4 - To calculate percentage, discount simple interest and compound interest
140	AC1761	Major Core XIV: Management Accounting			Ý	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the objectives and functions of management accounting, CO 2 - To differentiate management accounting from financial accounting, CO 3 - To evaluate the financial position of a concern through fund flow statement and cash flow statement, CO 4 - To understand the concepts of budgeting and budgetary control and its role in management decision making, CO 5 - To estimate the future performance of the concern using managerial costing techniques

141	AC1762	Major Core XV:	Τ,	/	PO 3 - To acquire entrepreneurial, legal and	PSO 2 - To solve problems related to	CO 1 - To understand the measures taken for
		Industrial Law			managerial skills	employer, employee, investors and consumers with legal protection	the welfare of the employees under Factories Act 1948, CO 2 - To gain knowledge about procedure for registration and cancellation of Trade Union under Trader Union Act 1926, CO 3 - To describe the impact of industrial regulations on Indian Economy, CO 4 - To calculate the compensation for disabilities as per law, CO 5 - To recognize the need of ESI and ESN Course, CO 6 - To identify the provisions in Bonus Act & Industrial Employment Act
142	AC1763	Major Core XVI: Income Tax Law and Practice			PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand income from other sources and kinds of securities, CO 2 - To compute set, off and carry forward of losses, clubbing and aggregation of income, CO 3 - To identify the deductions from Gross Total Income, CO 4 - To understand returns, filing of return of income, due date, kinds of assessment, assessment procedure, CO 5 - To identify assessment of individuals, rate of tax, CO 6 - To compute income and tax liability of individuals
143	AC1764	Major Core XVII: Human Resource Management			PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 1 - To understand the role of business and its implications on society	PSO 2 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 1 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To understand the objectives, scope, functions and environment of Human Resource Management, CO 2 - To understand the methods of data collection, techniques of job design and sources of recruitment, CO 3 - To analyze the selection process and induction programme, CO 4 - o evaluate the need as well as areas of training, CO 5 - To understand the purpose, process and problems in performance appraisal.
144	AC1765	Elective II (a): Organisational Behaviour			PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 6 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 5 - To practice different techniques of communication and apply it in business and profession,	CO 1 - To analyze the elements of organizational & industrial behavior, CO 2 - To understand the concept and different theories of personality & group dynamics, CO 3 - To analyse the determinants and effects of job satisfaction, CO 4 - To analyse the source and effects of frustration & conflicts, CO 5 - To understand the causes and consequences of stress management.
145	AC1766	Elective II (b): Fundamentals of Investments			PO 4 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation	CO 1 - To analyze the elements of organizational & industrial behavior, CO 2 - To understand the concept and different theories of personality & group dynamics, CO 3 - To analyse the determinants and effects of job satisfaction, CO 4 - To analyse the source and effects of frustration & conflicts, CO 5 - To understand the causes and consequences of stress management
146	AC1767	Elective II (c): Entrepreneurship	,		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand various dimensions of entrepreneurship, CO 2 - To express the contemporary role models in Indian business, CO 3 - To learn the procedure for preparing project reports, CO 4 - To identify the key elements of good business plan, CO 5 - To identify the sources of mobilizing resources to start the business

147	ASK176	Skill Based Course : Preparation for Competitive Examinations-II		PO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To improve General Knowledge, CO 2 - To acquire computer skills, CO 3 - To improve writing skills
148	AC1711	Major Core I: Introduction to Accounting		PO 6 - To improve competency to make eligible and employable in the job market, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To To prepare financial statements of business using accounting principles, concepts , conventions and provisions, PSO 10 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements	CO 1 - To understand the rules, principles, concepts and conventions used in accountancy, CO 2 - To identify various subsidiary books and procedure for preparing these books, CO 3 - To analyse the methods of calculating depreciation, CO 4 - To identify the reasons for the differences between balance as per cash book and pass book, CO 5 - To understand the methods of calculating profit under single entry system, calculate claims for loss of profit and loss of stock
149	A A 1711	A11: J. T.		2019-2020	DCO 1 T 1 UCC	CO 1 To conduct 1 d 1 C 1
	AA1711	Allide I: Business Economics		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 6 - To improve competency to make eligible and employable in the job market	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the role of business economics in decision making, CO 2 - To analyse the demand determinants, CO 3 - To analyse the peculiarities of factors of production, CO 4 - To evaluate the supply, cost of production and revenue, CO 5 - To identify the price and output determinations in various market situations
150	ANM171	Non Major Elective Course: Introduction to Banking		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs	CO 1 - To understand the relationship between banker and customer, CO 2 - To understand the structure of banking system in India, CO 3 - To apply crossing and endorsement in cheques, CO 4 - To list the functions of Commercial bank, CO 5 - To analyse the elements of internet banking and traditional banking
151	AC1721	Major Core II: Financial Accounting	~	PO 6 - To improve competency to make eligible and employable in the job market, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 10 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements	CO 1 - To understand the accounts of Nonprofit organizations, CO 2 - To prepare Departmental Trading & Profit and Loss a/c, CO 3 - To prepare branch accounts CO 4 - To prepare royalty accounts, CO 5 - To prepare Hire purchase accounts
152	AA1721	Allide II: Marketing Management	•	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 6 - To improve competency to make eligible and employable in the job market	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the elements and approaches of modern marketing , CO 2 - To develop sales promotion skills, CO 3 - To make effective advertisements, CO 4 - To summarize the elements of the pricing, CO 5 - To Practice the act of marketing
153	ANM172	Non Major Elective Course : Consumer Awareness		PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To gain knowledge about different types of consumers, CO 2 - To understand the importance of consumer awareness and protection, CO 3 - To understand the procedure to file a complaint and the steps to handle complaints, CO 4 - To identify the functions of Consumer Dispute Redressal Agencies, CO 5 - To analyse consumer exploitation and remedial measures to eliminate such exploitation

154	AC1731	Major Core III:	<u> </u>	PO 4 - To identify the avenues of marketing	PSO 3 - To prepare financial	CO 1 - To understand the significance of
		Advanced Accounting		and banking both traditional and modern, PO 6 - To improve competency to make eligible and employable in the job market, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	statements of business using accounting principles, concepts, conventions and provisions, PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 10 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements	preparing partnership account, CO 2 - To understand the procedure for preparing capital accounts, CO 3 - To prepare accounts on admission, retirement, death and insolvency of partners and sale of partnership firm, CO 4 - To analyse and estimate the impact of insolvency of one or more partners, CO 5 - To evaluate the performance of partnership business
155	AC1732	Major Core IV: Indian Banking System		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 2 - To To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the relationship between banker and customer, CO 2 - To identify various elements of negotiable instruments, CO 3 - To identify the significance of crossing and endorsement, CO 4 - To evaluate the functions of RBI and commercial banks, CO 5 - To analyse the Innovative Banking Services, understand various components of Non, Banking Financial Institutions(NBFI), CO 6 - To analyse contribution of banking sector towards Economic Development
156	AC1733	Major Core V: Company Law	~	PO 1 - To understand the role of business and its implications on society, PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To describe the characteristics of companies, both private and public, CO 2 - To describe the documents required to register a joint stock company, CO 3 - To understand the procedure for conducting different kinds of meetings, CO 4 - To gain knowledge on winding up.
1577	AC1734	Major Core VI: Business Statistics	•	PO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PO 7 - To use mathematical and statistical tools in academics, business and research	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PSO 7 - To practice different techniques of communication and apply it in business and profession, use mathematical and statistical tools in academics, business and research	CO 1 - To understand about the data and sampling methods, CO 2 - To explain the primary concepts of measures of central tendency CO 3 - To demonstrate the ability to solve problems in Correlation and Regression, CO 4 - To calculate the Index numbers like Cost of living Index, Fixed base and Chain base Index, CO 5 - To apply the concepts to solve problems in commerce and business CO 6 - To understand the uses of averages and Rank correlation coefficient
1588	AA1731	Alide III: Basics of Business and Stock Exchange	*	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To understand the scope, objectives and essentials of business, CO 2 - To understand the forms of business enterprises, CO 3 - To describe the concept, forms and policies in pricing, CO 4 - To analyze the list of securities in stock exchange, CO 5 - To summarize the investors' problems and remedial measures
159	AC17S1	Self Learning : Advertising	•	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts	PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concepts of advertising, CO 2 - Toanalyse the performance of different types of advertising media, CO 3 - To prepare advertising schedule and budget, CO 4 - To understand the process involved in advertising, CO 5 - To measure advertising effectiveness, CO 6 - To understand buying motives of customers

160	AC1741	Major Core VII: Cost Accounting		PO 3 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To acquire entrepreneurial, legal and managerial skills, PO 6 - To improve competency to make eligible and employable in the job market	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 10 - To enhance their practical knowledge to prepare various accounts in order to meet the national requirements.	CO 1 - To understand the importance of costing in companies, CO 2 - To measure the levels of stock taking system, CO 3 - To understand the importance of material control, CO 4 - To construct cost sheet , Tender, Quotations, CO 5 - To evaluate various methods of remuneration, CO 6 - To understand the procedure of allocation, classification & absorption of overheads.
161	AC1742	Major Core VIII: Auditing and Corporate Governance	*	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 3 - To prepare financial statements of business using accounting principles, concepts, conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs.	CO 1 - To understand the importance of auditing accounts, CO 2 - To describe various aspects of vouching, CO 3 - To evaluate the traits of company auditor, CO 4 - To appraise the nature of internal check and audit, test the corporate social responsibilities in business world, CO 5 - To manage the issues of Corporate Governance
162	AC1743	Major Core IX: Business Communication		PO 5 - To develop the skills and techniques of communication to be successful in business and personal life, PO 6 - To improve competency to make eligible and employable in the job market	PSO 7 - To practice different techniques of communication and apply it in business and profession, PSO 8 - To develop their competency to make them employable in the global market	CO 1 - To develop communication skills and use of electronic media in business communication, CO 2 - To learn the way to overcome communication barriers, CO 3 - To practice modern forms of communication, CO 4 - To formulate job application and curriculum vitae, CO 5 - To attend interview and participate in Group Discussion with confidence, construct systematic business report
163	AC1744	Major Core X: Business Mathematics			PSO 1 - To understand the role of business and its implications on society PSO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PSO 3 - To develop the skills and techniques of communication to be successful in business and personal life, PSO 4 - To recognize different value systems and ethics, PSO 5 - To understand the moral dimensions and accept responsibility.	CO 1 - To recall the basic formulae and definitions and acquire knowledge in mathematics, CO 2 - To solve first, second order equations and simultaneous linear equations to determine the values of the unknowns, CO 3 - To learn the fundamental concepts about Sets and interpret with Venn diagrams, CO 4 - To explain the properties of matrices and solve problems, CO 5 - To understand the concepts of Simple Interest, Compound Interest and Discount and apply in real life situations, CO 6 - To formulate an LPP and solve optimization problems using graphical method
164	AA1744	Alide IV: Principles of Management	~	PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 6 - To improve competency to make eligible and employable in the job market,	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities costing, banking, economics, marketing, management, auditing and taxation, PSO 5 - To develop their competency to make them employable in the global market, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs	CO 1 - To understand the features, objectives, principles of business, CO 2 - To understand the functions of Management, CO 3 - To describe the forms of organization, CO 4 - To analyse the concept of centralization and decentralization of authority, CO 5 - To discuss the features, components, importance in staffing, recruitment, selection and training, CO 6 - To apply motivational and leadership theories to develop leadership qualities.
165	AC17S2	Self Learning Course : Salesmanship	Ý	PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts PO 5 - To develop the skills and techniques of communication to be successful in business and personal life PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 5 - To develop their competency to make them employable in the global market PSO 6 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 9 - To develop their skills to equip themselves as successful entrepreneurs	CO 1 - To understand the fundamentals of successful selling CO 2 - To identify the traits of salesmen CO 3 - To analyse the buying motives of the target audience CO 4 - To describe the role of salesmen in the buying process

166	AC1751	Major Core XI:	Π.	, T	PO 1 - To understand the role of business	PSO 1 - To apply different concepts	CO 1 - To understand the procedures for the
	AC1/31	Major Core A1: Corporate Accounting			PO 1 - To understand the role of business and its implications on society, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	rSO 1 - To apply unierent concepts in starting and managing business and realize the social responsibilities PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions	issue of shares,
167	AC1752	Major Core XII: Commercial Law			PO 1 - To understand the role of business and its implications on society, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions	CO 1 - To understand the procedures for the issue of shares, CO 2 - To identify the methods of valuation of Goodwill and shares, CO 3 - To evaluate the performance of business, CO 4 - To calculate purchase consideration in case of Amalgamation, Absorption and reconstruction, CO 5 - To differentiate liquidation from insolvency and the preparation of liquidator's final statement
168	AC1753	Major Core XIII: Income Tax Law & Practice-I			PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand the significance of preparing partnership account, CO 2 - To understand the procedure for preparing capital accounts, CO 3 - To prepare accounts on admission, retirement, death and insolvency of partners and sale of partnership firm, CO 4 - To analyse and estimate the impact of insolvency of one or more partners, CO 5 - To evaluate the performance of partnership business
169	AC1754	Elective I (a) : E-Commerce			PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 6 - To identify the avenues of marketing and banking both traditional and modern	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To differentiate traditional commerce from utilize the techniques of Electronic Commerce, CO 2 - To describe various E, Securities, CO 3 - To identify the Pro's and Con's of online, CO 4 - To perform various online operations shopping, Electronic Commerce,
170	AC1755	Elective I (b): Business Environment	,		PO 1 - To understand the role of business and its implications on society, PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility,	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities , PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the nature , importance and components of business environment, CO 2 - To identify the elements strategies and impact of culture and social environment, CO 3 - To analyse the five years plans and its impact on economy,recognize various types of financial institution and their role on economic development, CO 4 - To understand the function of SEBI, CO 5 - To evaluate the legal & political environment and the effect of MRTP
171	AC1756	Elective I (c) : Introduction to goods and services tax	,		PO 4 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 2 - To identify the avenues of marketing and banking both traditional and modern	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the concept of GST, its benefit, limitations and process of implementations, CO 2 - To identify the transactions covered under GST, the models and structure of GST, CO 3 - To clarify the procedure for registration, amendment, and cancellation of registration,
172	AC17PR	Project and Viva Voce			PO 6 - To practical exposure for startup and project promotion.	PSO 5 - To develop necessary professional knowledge and skills in academic, business and research.	CO 1 - To select the research problem CO 2 - To collect reviews related to the research problem CO 3 - To prepare questionnaire for data collection CO 4 - To understand the methods of data collection and collect the data CO 5 - To analyse the collected data with the simple, statistical tools, interpret it and summarize the findings
173	ASK175	Skill Based Course: Preparation for Competitive Examinations -I	•		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 6 - To practice different techniques of communication and apply it in business and profession,use mathematical and statistical tools in academics, business and research	CO 1 - To understand and analyse verbal and non verbal reasoning, CO 2 - To enhance numerical skills, CO 3 - To evaluate clerical aptitude skills, improve communicative skills, CO 4 - To calculate percentage, discount simple interest and compound interest

174	AC1761	Major Core XIV: Management Accounting		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To prepare financial statements of business using accounting principles, concepts ,conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the objectives and functions of management accounting, CO 2 - To differentiate management accounting from financial accounting, CO 3 - To evaluate the financial position of a concern through fund flow statement and cash flow statement, CO 4 - To understand the concepts of budgeting and budgetary control and its role in management decision making, CO 5 - To estimate the future performance of the concern using managerial costing techniques
175	AC1762	Major Core XV: Industrial Law		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 7 - To recognize different value systems and ethics, understand the moral dimensions and accept responsibility	PSO 3 - To prepare financial statements of business using accounting principles, concepts conventions and provisions, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation	CO 1 - To understand the objectives and functions of management accounting, CO 2 - To differentiate management accounting from financial accounting, CO 3 - To evaluate the financial position of a concern through fund flow statement and cash flow statement, CO 4 - To understand the concepts of budgeting and budgetary control and its role in management decision making, CO 5 - To estimate the future performance of the concern using managerial costing techniques
176	AC1462	Major Core XVI: Income Tax Law and Practice - II		PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To understand income from other sources and kinds of securities, CO 2 - To compute set,off and carry forward of losses, clubbing and aggregation of income, CO 3 - To identify the deductions from Gross Total Income, CO 4 - To understand returns, filing of return of income, due date, kinds of assessment, assessment procedure, CO 5 - To identify assessment of individuals, rate of tax, CO 6 - To compute income and tax liability of individuals
177	AC1764	Major Core XVII: Human Resource Management		PO 4 - To identify the avenues of marketing and banking both traditional and modern, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 4 - To develop necessary professional knowledge and skills in finance and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To understand the objectives, scope, functions and environment of Human Resource Management, CO 2 - To understand the methods of data collection, techniques of job design and sources of recruitment, CO 3 - To analyze the selection process and induction programme, CO 4 - To evaluate the need as well as areas of training, CO 5 - To understand the purpose, process and problems in performance appraisal.
178	AC1765	Elective II (a): Organisational Behaviour	~	PO 1 - To understand the role of business and its implications on society, PO 3 - To acquire entrepreneurial, legal and managerial skills	PSO 1 - To apply different concepts in starting and managing business and realize the social responsibilities, PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection	CO 1 - To analyze the elements of organizational & industrial behavior, CO 2 - To understand the concept and different theories of personality & group dynamics, CO 3 - To analyse the determinants and effects of job satisfaction, CO 4 - To analyse the source and effects of frustration & conflicts, CO 5 - To understand the causes and consequences of stress management
179	AC1766	Elective II (b): Fundamentals of Investments		PO 2 - To understand the conceptual knowledge of accounting and acquire skills of maintaining accounts, PO 3 - To acquire entrepreneurial, legal and managerial skills, PO 5 - To develop the skills and techniques of communication to be successful in business and personal life	PSO 2 - To solve problems related to employer, employee, investors and consumers with legal protection, PSO 5 - To implement traditional and modern strategies and practices of costing, banking, economics, marketing, management, auditing and taxation, PSO 6 - To practice different techniques of communication and apply it in business and profession	CO 1 - To analyze the elements of organizational & industrial behavior, CO 2 - To understand the concept and different theories of personality & group dynamics, CO 3 - To analyse the determinants and effects of job satisfaction, CO 4 - To analyse the source and effects of frustration & conflicts, CO 5 - To understand the causes and consequences of stress management

180	AC1767	Elective II(c):		~	PO 4 - To identify the avenues of marketing	PSO 4 - To develop necessary	CO 1 - To understand various dimensions of
		Entrepreneurship			and banking both traditional and modern	professional knowledge and skills in	entrepreneurship,
						finance and taxation	CO 2 - To express the contemporary role
							models in Indian business,
							CO 3 - To learn the procedure for preparing
							project reports,
							CO 4 - To identify the key elements of good
							business plan,
							CO 5 - To identify the sources of mobilizing
							resources to start the business
181	ASK176	Skill Based Course :	~		PO 1 - To understand the role of business	PSO 1 - To understand the role of	CO 1 - To improve General Knowledge,
		Preparation for			and its implications on society,	business and its implications on	CO 2 - To acquire computer skills,
		Competitive			PO 3 - To acquire entrepreneurial, legal and	society,	CO 3 - To improve writing skills
		Examinations-II			managerial skills	PSO 2 - To understand the	
						conceptual knowledge of accounting	
						and acquire skills of maintaining	
						accounts	